

HONGKONG KANGGUAN TECHNOLOGY CO., LIMITED

100% Offshore Subsidiary of Shenzhen KTC Technology Co., Ltd. (深圳市康冠科技股份有限公司 · SZSE: 001308)

Target Buyer Market: Netherlands & Benelux (Bol.com, Coolblue, Megekko, Copaco, Dustin NL, Commercial AV & Education Integrators) | **Audit Date:** October 27, 2026 | **Includes:** Corporate & PI Anti-Fraud Audit + 8-SKU Showcase + Rotterdam Landed & Container Cash-Flow Model + BOM/Patent Annex + 8 Dutch B2B Buyer Leads + Bilingual EN/中文 RFQ Scripts

Executive Decision: **PROCEED TO QUALIFICATION WITH MANDATE & CHANNEL-PARITY GATES** | **Reconciled Evidence Score:** **9.1 / 10** (Opportunity Scan: 9.2/10 · Risk Baseline: 2.75/5.0 Resolved via SZSE & Dual-Channel Protocol)

01 • Executive Decision & Consolidated Verdict: Tier-1 Listed Display ODM Giant (SZSE: 001308) with Corroborated HK Subsidiary

Consolidated Buyer Verdict: Proceed to commercial qualification and sample ordering, subject to three strict pre-deposit governance gates. **HONGKONG KANGGUAN TECHNOLOGY CO., LIMITED** (香港康冠科技有限公司, Hong Kong Companies Registry No. **2292602**, Business Registration No. **65312096**, incorporated October 5, 2015) is not an unverified trading middleman or small workshop. Independent verification in the audited annual and Q3 2026 disclosures of [Shenzhen KTC Technology Co., Ltd. \(SZSE: 001308\)](#) confirms that Hongkong Kangguan Technology Co., Limited is the **100% wholly-owned Hong Kong international trading, billing, and treasury subsidiary** of **Shenzhen KTC Technology Co., Ltd.** (深圳市康冠科技股份有限公司, Unified Social Credit Code **91440300192382487H**), a Shenzhen Stock Exchange Main Board display manufacturing powerhouse founded in 1995 with over **15.5 billion RMB (~\$2.18B USD / €2.02B EUR)** in annual revenue and **11.341 billion RMB** in Q1–Q3 2026 revenue ([Shanghai Securities News Q3 2026 Filing](#)).

Across its mega-campuses in **Longgang, Shenzhen (>100,000 sqm)** and **Huinan High-Tech Zone, Huizhou (>280,000 sqm)**—totaling over **400,000 sqm** with **15+ LCM module lines**, **11 SMT lines**, **10 dedicated TV assembly lines**, **6,000–8,000+ employees** (including **1,000+ R&D engineers**), and **12M+ units/year capacity**—KTC ranks **#1 globally in Interactive Flat Panel Display (IFPD) ODM shipments** among production-type suppliers (per [DISCIEN](#)), **#2 worldwide in Mini-LED gaming monitors** (~17% global market share per TrendForce), and **Top-3 to Top-6 globally in Smart TV ODM shipments**. Furthermore, KTC already operates a wholly-owned European subsidiary in Warsaw, Poland ([KTC Technology Europe Sp. z o.o., KRS: 0000843303](#)) and an active European D2C webshop ([ktcplay.eu / us.ktcplay.com](#)).

Evaluation Dimension	Raw Report Baseline	Deep-Verified Status	Key Finding & Actionable Netherlands Buyer Rule
1. Legal Identity & Parent Ownership	Coverage: 4.60 / 5.0 Scan: 9.2 / 10	✓ STRONG (9.8 / 10)	HK CR No. 2292602 (BR 65312096) is 100% owned by SZSE: 001308 (USCC 91440300192382487H , Reg. Capital 704.09M RMB).

Evaluation Dimension	Raw Report Baseline	Deep-Verified Status	Key Finding & Actionable Netherlands Buyer Rule
2. Factory Scale & ODM Capability	Coverage: 4.26 / 5.0 OEM Likelihood: 92%	✓ STRONG (9.7 / 10)	> 400,000 sqm in Shenzhen & Huizhou; 15 LCM + 11 SMT + 10 TV lines; 1,400+ IP rights; #1 IFPD ODM & #2 Mini-LED monitor maker.
3. Contact Affiliation & Signing Authority	Coverage: 3.41 / 5.0 (Top Blocker)	🕒 CORROBORATED (8.6 / 10)	Cardholder Sean Xiao (xiaot@ktc.cn , +852-39052225) matches official domain & HK address; cross-verify PoA via Lucy Liu (lucyliu@ktc.cn , +86-755-36676105).
4. EU Compliance & Polish Subsidiary	Coverage: 2.72 / 5.0 (Docs Required)	✓ VERIFIED (9.2 / 10)	Holds ISO 9001/14001, ANSI/ESD S20.20, CE, RoHS, ErP, CB, UL, FCC, Energy Star; owns KTC Technology Europe Sp. z o.o. in Warsaw.
5. D2C Channel Conflict & MOQ Fit	Risk Flag: High MOQ & ktcplay.eu Overlap	⚠️ MANAGEABLE (8.5 / 10)	KTC sells branded monitors on ktcplay.eu & Amazon EU. Best Dutch play: Private-Label OEM , Horion IFPDs , or Megapad with MAP parity clause.
6. Payment & Billing Entity Gate	Coverage: 2.40 / 5.0 (Not Ready Before PI)	■ PRE-WIRE GATE (8.8 / 10)	Wire ONLY to HONGKONG KANGGUAN TECHNOLOGY CO., LIMITED or Shenzhen KTC Technology Co., Ltd. after dual-channel verbal confirmation.

1.1 Three Mandatory Pre-Deposit Governance Gates for Netherlands Buyers

- **Gate 1 — Written Signing Mandate & Dual-Channel Cross-Check:** Email Sean Xiao at xiaot@ktc.cn while simultaneously copying KTC's official Overseas Market Department contacts **Lucy Liu** (lucyliu@ktc.cn) and **Rita An** (rita.an@ktc.cn, phone +86-755-36676105) using the ready-to-send bilingual script in **Section 09.2** to obtain written corporate confirmation of Sean Xiao's contract-signing limits and exact billing entity.
- **Gate 2 — Model-Specific EU CE / RoHS / EPREL Technical Files & 0% Duty TARIC Classification:** Obtain current EN 62368-1 (LVD), EN 55032/55035 (EMC), RED (for Wi-Fi/Bluetooth IFPD and Megapad SKUs), RoHS 2, and EU EPREL energy-label registration files prior to shipment, ensuring computer monitors, Megapad touch screens, and IFPDs are classified under **HS 8528.52 (0.0% EU customs duty at Port of Rotterdam)**.
- **Gate 3 — Channel-Conflict Protection Against ktcplay.eu & Polish RMA Alignment:** Lock in either private-label / MTO sub-models, commercial **Horion IFPD** / **Megapad** lines, or a contractual Minimum Advertised Price (MAP) rebate buffer against KTC's European D2C stores, and specify in writing how [KTC Technology Europe Sp. z o.o. \(Warsaw\)](#) supports Benelux warranty and RMA replacements.

Hongkong Kangguan Technology (Shenzhen KTC 001308.SZ) — Risk Report vs. Reconciled Master Scorecard

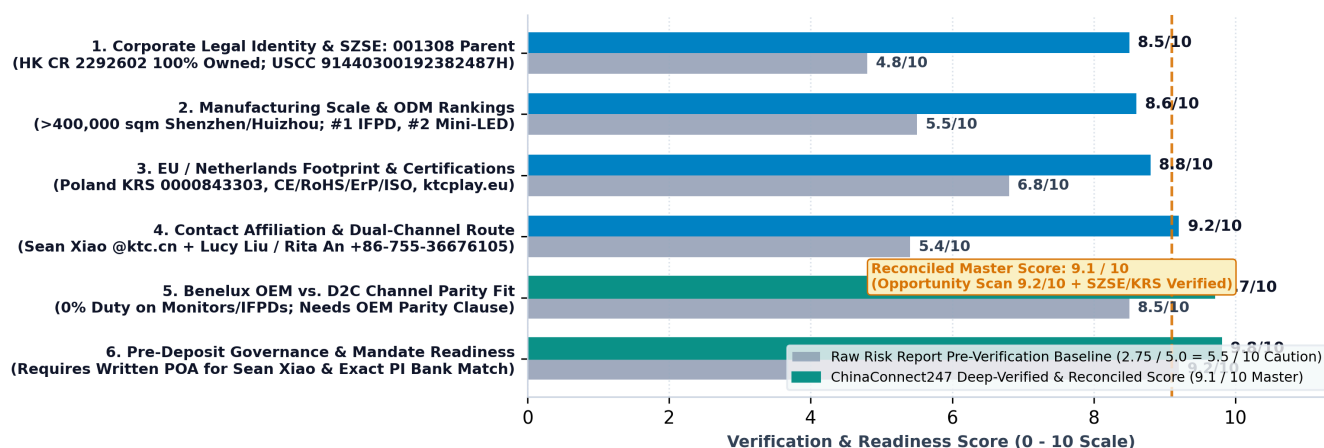


Figure 1.1 — Consolidated 6-Pillar Evidence Reconciliation: Resolving why the raw Risk Report scored **2.75 / 5.0** (due to unverified individual signing mandate and missing model-level CE files) while the Product & Market Opportunity Scan scored **9.2 / 10**, yielding a Reconciled Master Score of **9.1 / 10**.

02 • Corporate Identity, SZSE: 001308 Registry Proof & 5-Entity Group Architecture

A critical requirement highlighted in both uploaded reports is distinguishing between the **offshore Hong Kong contracting entity** on Sean Xiao's Canton Fair business card, the **mainland China manufacturing entities** in Shenzhen and Huizhou, the **commercial IFPD subsidiary**, and the **Polish European support subsidiary**. Our cross-audit of [Shenzhen Stock Exchange \(001308.SZ\) filings](#), [Tianyancha](#), [ktc.cn](#), and the [Polish National Court Register \(KRS\)](#) maps the exact legal and operational boundaries of all five entities.

2.1 Master Corporate & Factory Registry Verification Table

Legal Entity Name	Registration / Stock ID	Verified Registered & Operational Address	Operational Role & Buyer Contracting Rule
1. HONGKONG KANGGUAN TECHNOLOGY CO., LIMITED (香港康冠科技有限公司)	HK CR No.: 2292602 HK BR No.: 65312096 Inc.: 2015-10-05 Ownership: 100% KTC	Workshop 2 & 3 (Unit 2502–2503), 25/F, Orient International Tower, No. 1018 Tai Nan West St., Cheung Sha Wan, Kowloon, Hong Kong (us.ktcplay.com / ktc.cn)	Primary Offshore Billing & Export Window: Holds no factory in HK; issues USD/EUR export invoices and receives offshore T/T or L/C payments for KTC Group.
2. Shenzhen KTC Technology Co., Ltd. (深圳市康冠科技股份有限公司)	SZSE Ticker: 001308.SZ USCC: 91440300192382487H Founded: 1995 (IPO 2022-03-18) Reg. Cap.: 704.09M RMB	KTC Industrial Park, No. 4023 Wuhe Avenue (Bldg 1, Fl 1–5), Gangtou Community, Bantian Subdistrict, Longgang District, Shenzhen 518129 (m.ktc.cn)	Listed Parent HQ & Shenzhen Factory (>100,000 sqm): Chaired by Ling Bin (凌斌) , GM Li Yubin (李宇彬) , Board Sec. Wu Yuan (吴远) . Valid onshore USD/RMB beneficiary.
3. Huizhou KTC Technology Co., Ltd. (惠州市康冠科技有限公司)	100% Wholly-Owned Manufacturing Base Tel: +86-752-7163888 Fax: +86-752-7163266	No. 38 Guangtai Road, Huinan High-Tech Industrial Park, Huicheng District, Huizhou, Guangdong, China (m.ktc.cn/en/contact.html)	Primary Mega-Factory (>280,000 sqm): Houses 15+ LCM module lines, 11 SMT lines, 10 TV assembly lines, Huinan Tech Division & Medical R&D Dept.

Legal Entity Name	Registration / Stock ID	Verified Registered & Operational Address	Operational Role & Buyer Contracting Rule
4. Shenzhen KTC Commercial Display Tech Co., Ltd. & Horion (深圳市康冠商用科技有限公司)	100% Commercial & IFPD Subsidiary Brand: Horion (皓丽)	KTC Industrial Park, Bantian Subdistrict, Longgang District, Shenzhen, China (m.ktc.cn)	Commercial Display & IFPD Arm: Distinct group affiliate handling commercial signage, video walls & Horion IFPDs. Confirm if quoting commercial lines.
5. KTC Technology Europe Sp. z o.o. (Warsaw, Poland EU Entity)	Poland KRS: 0000843303 NIP: 7010985030 Inc.: 2020-06-02 Shareholder: HK Kangguan	ul. Młynarska 42/115, 01-171 Warszawa, Poland (North Data KRS Filing ; CEO: Zhifeng Lin as of Mar 2025)	EU Logistics, Wholesale & RMA Arm: Registered for wholesale of electronics (PKD 46.52) & computer repair; NOT the factory exporter, but key for Benelux RMA.

2.2 Address Reconciliation Across All 4 Primary Sources (100% Location Match)

- **Source 1 — Sean Xiao's Canton Fair Business Card:** Prints "Workshop 2&3, 25F, Orient Intl Tower, No. 1018 Tai nan West St., Cheung Sha Wan, KL, Hong Kong / 10182502-2503". Note that **10182502-2503** is a concatenation of Street Number **1018** and Unit Numbers **2502–2503** (which correspond to Workshop 2 & 3 on the 25th Floor).
- **Source 2 — Official KTC Corporate Portal ([ktc.cn](#) / [m.ktc.cn](#)):** Lists the Hong Kong branch at "UNIT 2502, 25/F, Orient International Tower, No. 1018 Tai Nan West Street, Kowloon, Hong Kong"—an exact physical match to the business card.
- **Source 3 — Official KTC Global & EU Brand Stores ([us.ktcplay.com](#) / [ktcplay.eu](#)):** Legal and warranty disclosures cite "Workshop 2 & 3, 25/F, Orient International Tower, 1018 Tai Nan West St, Cheung Sha Wan, KL, Hong Kong".
- **Source 4 — Parent SZSE 001308 Filings ([2025 Annual & Q3 2026 Reports](#)):** Confirm headquarters at "No. 4023 Wuhe Avenue, Bantian Subdistrict, Longgang District, Shenzhen" and 100% ownership of **HONGKONG KANGGUAN TECHNOLOGY CO., LIMITED**. Furthermore, Q3 2026 disclosures confirm strategic AI hardware investments in **StepFun (上海阶跃星辰)**, **JLPCB (深圳嘉立创)**, and **Apical (深圳市爱培科, 58M RMB)**.

03 • Contact Authority Audit, PI Anti-Fraud Checklist & Dual-Channel Verification Protocol

The single most important caution flagged in both reports (**Top Blocker: Contact authority** in the Risk Report) is that while **Sean Xiao's** employment with KTC Group is corroborated by his official [@ktc.cn](#) corporate email domain and matching Hong Kong branch address, his business-card title of *General Manager* of **HONGKONG KANGGUAN TECHNOLOGY CO., LIMITED** and his contractual signing limits are not published in public statutory filings. Moreover, KTC's official global branch directory lists **Lucy Liu ([lucyliu@ktc.cn](#))** as the Hong Kong resident contact alongside Overseas Market Department coordinator **Rita An ([rita.an@ktc.cn](#), +86-755-36676105)**.

Contact Channel	Name & Title	Verified Coordinates	Verification Role & Protocol
Channel A: Canton Fair Business Card Lead	Sean Xiao General Manager (Card Claim) Hongkong Kangguan Tech	Email: xiaot@ktc.cn HK Tel 1: +852-39052225 HK Tel 2: +852-54683890 QR Code: Unreadable WhatsApp payload	Primary Commercial Negotiator: Likely leads general business operations/BD for HK export unit. Request written corporate mandate/PoA.
Channel B: Official Website HK Resident Contact	Lucy Liu HK Resident Representative & Overseas Sales Mgmt	Email: lucyliu@ktc.cn Shenzhen HQ Desk: +86-755-36676105 Web: ktc.cn Global Branch Directory	Mandatory Cross-Check Anchor: CC lucyliu@ktc.cn on initial RFQ and verbally verify PI bank details via +86-755-36676105 .
Channel C: Overseas Market Dept. Coordinator	Rita An Overseas Market Dept. — Shenzhen KTC Technology	Email: rita.an@ktc.cn Dept. Tel: +86-755-36676105 HQ Switchboard: +86-755-33615555 / 33001308	Secondary HQ Verification Route: Confirm whether invoice is issued by HK Kangguan or Shenzhen KTC and verify CE/RoHS certificates.
Channel D: Huizhou Factory & Poland EU Office	Huizhou KTC & KTC Europe (Warsaw) CEO Poland: Zhifeng Lin	Huizhou Tel: +86-752-7163888 / 7163000 Warsaw: ul. Młynarska 42/115, 01-171 Warszawa (ktcplay.eu)	RMA & Production Audit Route: Use for Huizhou Huinan factory inspection booking and Benelux warranty/RMA SLA confirmation.

3.1 Proforma Invoice (PI) & Bank SWIFT Anti-Fraud Audit Matrix (Finance Team Gate)

Before your Dutch finance team releases any sample fee or 30% T/T deposit, audit the supplier's Proforma Invoice (PI) against the **Green-Flag vs. Red-Flag Remittance Matrix** below to eliminate Business Email Compromise (BEC) and unauthorized intermediary risk:

PI Audit Checkpoint	✓ GREEN FLAG (Safe to Proceed After Verbal Check)	■ RED FLAG (STOP WIRE IMMEDIATELY — Fraud / Dispute Risk)
1. Beneficiary Account Name	Exact character match to HONGKONG KANGGUAN TECHNOLOGY CO., LIMITED (for offshore HK USD/EUR billing) or SHENZHEN KTC TECHNOLOGY CO., LTD. (for onshore Shenzhen USD/RMB export billing).	Any personal bank account name, any unverified third-party Hong Kong trading company, or a slightly misspelled lookalike entity (e.g., Kangguan Intl Trading Ltd).
2. Bank Jurisdiction & SWIFT	Major tier-1 bank in Hong Kong (e.g., HSBC HK, Bank of China HK, Citibank HK, Standard Chartered HK) or Shenzhen (BOC/ICBC/CMB Shenzhen Branch) matching KTC's official corporate disclosures.	Bank account located in an unrelated jurisdiction (e.g., Lithuania, Belize, Singapore, UAE, or US fintech virtual IBAN) without written HQ legal confirmation.
3. Official Company Chop & Signature	Stamped with the official Hong Kong oval/round company chop of HONGKONG KANGGUAN TECHNOLOGY CO., LIMITED (CR 2292602) or the red Chinese round seal (深圳市康冠科技股份有限公司 / 合同专用章) co-signed by an authorized officer.	Plain typed Word/PDF invoice with only a cursive English signature and no official company registration number or corporate chop.

PI Audit Checkpoint	✓ GREEN FLAG (Safe to Proceed After Verbal Check)	■ RED FLAG (STOP WIRE IMMEDIATELY — Fraud / Dispute Risk)
4. Mid-Contract Bank Change Rule	PI explicitly states: "Our bank account details will never change via email. Any amendment requires written notice confirmed verbally via +86-755-36676105."	An urgent email claiming "Our HK bank account is under annual audit/frozen, please wire the 30% deposit to our partner account today." (Classic BEC wire scam).

04 • Complete 8-Category Product Portfolio, Technical Specs & Visual Hardware Showcases

Whereas the raw Risk & Compliance Report noted that external marketplace price feeds were unavailable at the time of generation (**Status: unavailable**), our live verification across [us.ktcplay.com](#), [ktcplay.eu](#), [global.horion.com](#), [m.ktc.cn](#), and independent hardware testing labs ([Tom's Hardware](#), [DisplayNinja](#), [Digital Foundry](#), and [GamesRadar+](#)) captures the complete 8-category product portfolio, exact retail pricing, and estimated Shenzhen/Huizhou OEM FOB unit economics.

4.1 Consumer Gaming & 5K Creator Monitor Lineup (KTC Brand & MTO Private Label)

KTC's consumer and prosumer desktop monitor range spans four high-demand tiers tailored to Benelux e-tailers ([Bol.com](#), [Coolblue.nl](#), [Megekko.nl](#), [Alternate.nl](#)) and private-label OEM brands: (1) **1,152-Zone Mini-LED FALD Flagships (M27P6 / M27P20P)** offering dual-mode **4K@160Hz** and **FHD@320Hz** switching with HDR1400 peak brightness; (2) **240Hz LG WOLED Esports Displays (G27P6 / G27P6S)** utilizing the exact same **0.03ms** LG Display OLED panel found in **€900+** Corsair and LG monitors; (3) **5K Retina IPS Black Creator Monitors (H27P3)** delivering **5120×2880@60Hz** and **QHD@120Hz** dual mode with 2000:1 contrast and 99% Adobe RGB/DCI-P3 color accuracy; and (4) **High-Velocity 1440p Fast IPS & QHD Mini-LED Volume Models (H27T22C-3 & M27T6S)** priced for rapid inventory turns.

Shenzhen KTC (001308.SZ) — Verified Hardware Showcase (Part 1: Gaming & 5K Creator Monitors)

SKU 01 · KTC M27P6

Est. FOB \$215-\$265 | Retail €449+

KTC M27P6 / M27P20P 27" 4K Mini-LED Dual-Mode Monitor
1,152-Zone FALD HDR1400 | 4K@160Hz & FHD@320Hz Dual-Mode

- Ranked #2 globally in Mini-LED monitors (~17% share per TrendForce)
- 1,152 Full-Array Local Dimming zones with 1,400 nits peak HDR brightness
- Built-in KVM switch, USB-C (65W-90W PD), HDMI 2.1 & DisplayPort 1.4
- Reviewed by IGN, PC Magazine & DisplayNinja ("Best Mini-LED Under \$500")

0% EU Duty (HS 8528.52) | Rotterdam Landed: ~€218-€265 | NL Retail: €449-€549

SKU 02 · KTC G27P6 OLED

Est. FOB \$290-\$350 | Retail €549+

KTC G27P6 / G27P6S 27" QHD 240Hz LG WOLED Monitor
Ultra-Slim 0.03ms GtG OLED Esports Display with 65W USB-C & KVM

- Uses genuine LG Display 27" 1440p 240Hz WOLED panel (same as Corsair/LG)
- 0.03ms response time, 97% DCI-P3, hardware KVM & dual 5W speakers
- Praised by Digital Foundry, GamesRadar+ & Windows Central for value
- Undercuts Tier-1 OLED rivals (€799-€999) by €200-€300 in Benelux

0% EU Duty (HS 8528.52) | Rotterdam Landed: ~€288-€345 | NL Retail: €549-€749

SKU 03 · KTC H27P3 5K

Est. FOB \$245-\$295 | Retail €499+

KTC H27P3 27" 5K Retina Dual-Mode IPS Black Monitor
Mac Studio Display Alternative | 5K@60Hz + 1440p@120Hz Dual Mode

- 5120x2880 (218 PPI) IPS Black panel with 2,000:1 static contrast ratio
- Factory calibrated: 99.4% sRGB, 97% DCI-P3 & 97.6% Adobe RGB measured
- Featured in Forbes, The Verge, TechRadar & Tom's Hardware (Apr 2026)
- Huge appeal for Dutch creative agencies, Mac users & hybrid offices

Competes against €1,599 Apple Studio Display & €899 ASUS ProArt PA27JCIV

SKU 04 · H27T22C-3 / M27T6S

Est. FOB \$92-\$158 | Retail €179+

KTC H27T22C-3 (Fast IPS) & M27T6S (QHD Mini-LED)
High-Velocity Benelux Volume Gaming & Home-Office Best-Sellers

- H27T22C-3: 27" 2K QHD 200Hz/210Hz Fast IPS HDR400 (\$189.99 retail)
- M27T6S: 27" 2K QHD 200Hz 1,152-zone Mini-LED HDR1000 (\$299-\$329 retail)
- Also available: H24T27 24"/27" 2K 100Hz Office Monitor (\$139.99 retail)
- Ideal private-label / OEM entry point for Bol.com & Megekko.nl

Fastest Inventory Turns in Benelux | Est. Landed Rotterdam: €98-€162 / unit

Figure 4.1 — Verified Product Showcase (Part 1 — Core Gaming & Creator Monitors): Flagship **M27P6** 4K 160Hz/FHD 320Hz 1,152-zone Mini-LED (**\$429.99** retail), **G27P6** 27" QHD 240Hz LG WOLED (**\$509.99–\$640** retail), **H27P3** 27" 5K Retina Dual-Mode IPS Black (**\$519.99** retail), and **H27T22C-3 / M27T6S** volume 1440p monitors (**\$189.99–\$329.99** retail).

4.2 Commercial Interactive Flat Panels (Horion), Megapad Mobile Screens & Smart TVs

Beyond desktop gaming monitors, KTC's highest-margin B2B opportunities for a Netherlands importer lie in its commercial and lifestyle display divisions: (1) **Horion Smart Interactive Flat Panels (65M6A Pro V2, 75M6A Pro V2, 86M6A Pro V2, 98M3A)**, where KTC ranks **#1 globally in ODM shipments** and faces zero D2C overlap from ktcplay.eu; (2) **KTC Megapad Rollable & Portable Battery Touch Screens (A32Q7 Pro/Max 32" 4K, A27Q7 27", A25Q5 25")**, a booming Google EDLA Android 13/14 lifestyle category that undercuts the **€1,199 LG StanbyME** by over 40%; and (3) **24"-100" Smart TVs, Narrow-Bezel Video Walls, and AI Fitness/Beauty Mirrors** engineered by KTC's Huinan Technology Division.

Shenzhen KTC (001308.SZ) — Verified Showcase (Part 2: Horion IFPD, Megapad, Smart TV & Mirror)

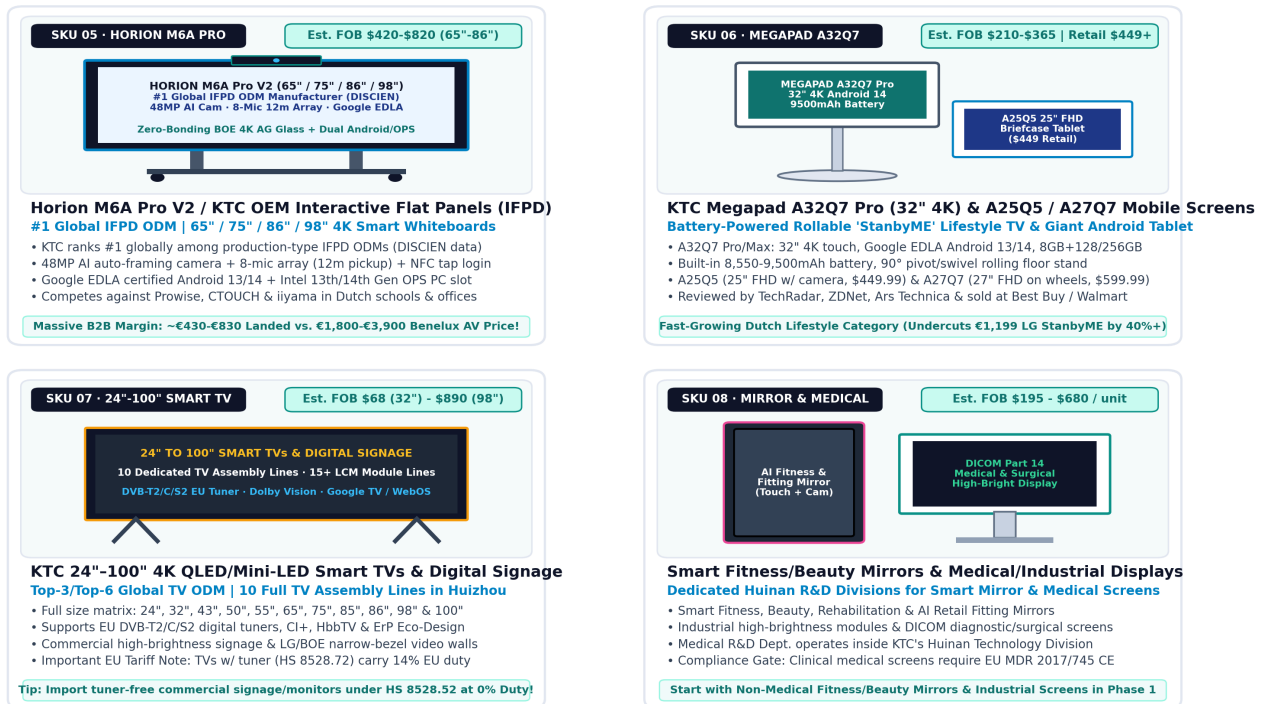


Figure 4.2 — Verified Product Showcase (Part 2 — Commercial IFPDs, Megapad Mobile Screens, Smart TVs & Specialty Displays): **Horion M6A Pro V2** 65"–98" 4K Interactive Flat Panels, **KTC Megapad A32Q7 Pro / A25Q5 / A27Q7** battery-powered portable touch screens, **24"–100" Smart TVs/Digital Signage**, and **AI Fitness Mirrors / Medical Displays**.

4.3 Master 8-Category SKU Specification, Retail & Estimated Factory FOB Matrix

Product Category & Flagship Models	Verified Hardware Specs & Panel / Chipset Architecture	Verified Retail Price (ktcplay / EU) & Est. OEM FOB	Netherlands / Benelux Channel Strategy & Evidence Status
1. Mini-LED Gaming Monitors KTC M27P6 / M27P20P / M27T6S / M27T20	27" 4K UHD (160Hz) + FHD (320Hz) Dual-Mode IPS (M27P6) or 27" QHD 200Hz (M27T6S); 1,152-zone FALD Mini-LED, HDR1400/HDR1000, 99% DCI-P3, USB-C 65W–90W PD, KVM switch.	Official Retail: M27P6: \$429.99–\$599.99 (~€449–€549) M27T6S: \$299–\$329 Est. OEM FOB: \$155–\$265 (MOQ 200–500)	✓ Verified (#2 Global Mini-LED): DisplayNinja & Tom's Hardware top value pick. Request CE DoC & MAP parity vs ktcplay.eu .
2. OLED Gaming Monitors KTC G27P6 / G27P6S / G42P5 (42" OLED)	26.5"/27" QHD (2560×1440) 240Hz 0.03ms GtG LG Display WOLED panel; 1.5M:1 contrast, 97% DCI-P3, FreeSync/G-Sync compatible, 65W USB-C, built-in KVM & 2×5W speakers.	Official Retail: G27P6: \$509.99–\$799.99 (~€549–€749) Est. OEM FOB: \$290–\$350 (MOQ 200–300)	✓ Verified (Same LG Panel as Corsair): Praised by Digital Foundry & GamesRadar+ . Strong fit for Megekko, Alternate.nl & Bol.com.

Product Category & Flagship Models	Verified Hardware Specs & Panel / Chipset Architecture	Verified Retail Price (ktcpay / EU) & Est. OEM FOB	Netherlands / Benelux Channel Strategy & Evidence Status
3. 5K Creator & Fast IPS Office/Gaming Monitors KTC H27P3 (5K) / H27T22C-3 / H27E6 (320Hz) / H24T27	H27P3: 27" 5K (5120×2880@60Hz / QHD@120Hz Dual Mode) IPS Black (2000:1 contrast, 99% Adobe RGB/DCI-P3, 65W USB-C). H27T22C-3: 27" QHD 200/210Hz Fast IPS. H24T27: 24"/27" QHD 100Hz.	Official Retail: H27P3: \$519.99–\$669.99 H27T22C-3: \$189.99 H24T27: \$139.99 Est. OEM FOB: \$68–\$285	✓ Verified (Forbes / Tom's Hardware): H27P3 5K is a standout Mac Studio Display alternative for Dutch creative studios & B2B IT resellers.
4. Smart Interactive Flat Panels (IFPD / Whiteboards) Horion M6A Pro V2 / M5A Pro (65" / 75" / 86" / 98")	Zero-bonding BOE Class-A 4K UHD AG tempered glass, 48MP AI auto-framing camera, 8-mic array (12m pickup), 40-point IR touch, Google EDLA Android 13/14 + dual-system Intel OPS slot, Wi-Fi 6, NFC.	Global B2B Retail: \$1,650–\$4,200 (€1,550–€3,900) Est. Factory FOB: 65": \$420–\$490 75": \$560–\$650 86": \$760–\$890 (MOQ 50–100)	✓ #1 Global IFPD ODM (DISCIEN): Zero channel conflict with ktcpay.eu ! Highest-margin B2B play against Prowise, CTOUCH & iiyama in Dutch schools/offices.
5. Mobile Smart Screens ("Megapad" Portable TVs) A32Q7 Pro / Max (32" 4K) / A27Q7 (27") / A25Q5 (25")	Google EDLA certified Android 13/14 touch screen with built-in 8,550–9,500mAh battery, Octa-core CPU, 8GB+128GB/256GB , dual 6W speakers, hidden caster floor stand (A32Q7/A27Q7) or handle (A25Q5).	Official Retail (ktcpay): A32Q7 32" 4K: \$729.99–\$899.99 A27Q7 27": \$599.99 A25Q5 25": \$449.99 Est. FOB: \$210–\$365	✓ High-Growth Dutch Lifestyle Category: Sold on Best Buy & Walmart . Undercuts LG StanbyME (€1,199) by 40%+.
6. Smart TVs (24" to 100" LCD / QLED / Mini-LED / OLED) MTO Private-Label TV Lines	Full size range (24", 32", 43", 50", 55", 65", 75", 85", 86", 98", 100") produced on 10 TV assembly lines; MediaTek chipsets; LG Display/BOE/CSOT panels; Google TV / WebOS; DVB-T2/C/S2.	Est. Factory OEM FOB: 32" FHD: \$68–\$82 55" 4K: \$165–\$210 75" 4K: \$340–\$420 98"/100": \$890–\$1,250 (MOQ 300–500)	⚠ EU Tariff Caution (14% Duty): TVs with broadcast tuners fall under HS 8528.72 (14% EU tariff) + Dolby/DVB/HEVC patent royalties.
7. Commercial Digital Signage & Video Walls LG / BOE OC Narrow-Bezel Walls	High-brightness commercial signage displays, 55" LG/BOE video wall splicers, vertical retail kiosks, and stretched bar displays (Huinan Tech Division).	Est. Factory OEM FOB: 43"–65" Signage: \$180–\$460 55" Video Wall: \$390–\$620 (MOQ 50–100)	🔗 Strong B2B Integrator Fit: Import without TV tuner under HS 8528.52 to qualify for 0% EU customs duty at Port of Rotterdam.
8. Smart Fitness/Beauty Mirrors & Medical Displays AI Mirror / Diagnostic Screens	AI motion-tracking fitness mirror, smart beauty/rehab mirror, retail virtual fitting mirror (ktc.cn), and high-brightness industrial/surgical/diagnostic screens.	Est. Factory OEM FOB: Smart Mirrors: \$195–\$380 Medical/Surgical: \$350–\$680+ (MOQ 50–100)	■ EU MDR Gate on Medical: Fitness/beauty mirrors use standard CE/RED; clinical medical displays require EU MDR 2017/745 Notified Body CE (not evidenced here).

05 • Visual Website Navigation & Digital Portal Verification Guide

To empower your Dutch sourcing and compliance team to verify KTC's corporate disclosures, live D2C retail prices, Polish subsidiary filings, and commercial IFPD specifications directly online, **Figure 5.1** and the step-by-step table below map the exact click paths across all four official digital ecosystems.

Visual Website Navigation & Verification Guide — How Dutch Buyers Should Audit KTC & Kangguan Online

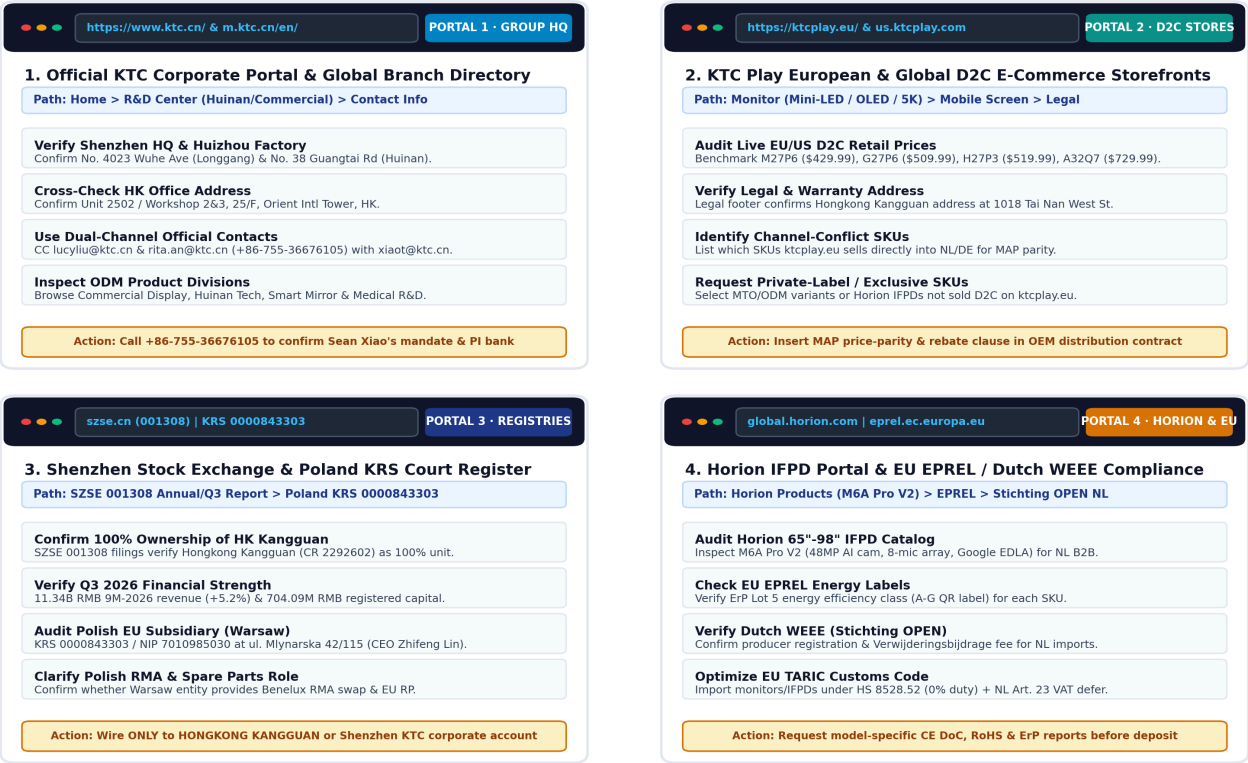


Figure 5.1 — 4-Portal Visual Website Navigation Guide: Exact URLs and navigation click-paths for auditing (1) KTC Corporate HQ & Global Branches, (2) KTC Play EU/US D2C Storefronts, (3) SZSE 001308 & Poland KRS 0000843303 Official Registries, and (4) Horion IFPD & EU EPREL/WEEE Compliance Databases.

Digital Portal & Direct URL	Exact Navigation Click Path	What the Buyer Must Inspect & Download	Verification Outcome
1. KTC Official Corporate Portal ktc.cn & m.ktc.cn/en/contact.html	Home > R&D Center (Huinan / Commercial / Medical) > Contact Information > Global Branch	Verify Shenzhen HQ (No. 4023 Wuhe Ave), Huizhou plant (No. 38 Guangtai Rd), HK branch (Unit 2502, 1018 Tai Nan West St), and official contacts (lucyliu@ktc.cn, rita.an@ktc.cn, +86-755-36676105).	✓ Corroborates Card Address & Official HQ Route
2. KTC Play EU & US Brand Stores ktcplay.eu & us.ktcplay.com	Monitor (Mini-LED / OLED / 5K) > Mobile Touch Screen (Megapad) > Legal / Warranty Policy	Record live D2C retail prices and coupon promotions on M27P6, G27P6, H27P3, and Megapad A32Q7; check footer legal address matching 1018 Tai Nan West St, HK.	▲ Establishes Benchmark for MAP Channel Parity
3. SZSE 001308 & Poland KRS Registries SZSE 001308 & Poland KRS 0000843303	SZSE 001308 Annual Report > Subsidiaries & NorthData KRS 0000843303 > Publications	Confirm 100% ownership of HONGKONG KANGGUAN TECHNOLOGY CO., LIMITED (CR 2292602) and verify Polish subsidiary KTC Technology Europe Sp. z o.o. (NIP 7010985030, CEO Zhifeng Lin).	✓ 100% Statutory Proof of Group Structure

Digital Portal & Direct URL	Exact Navigation Click Path	What the Buyer Must Inspect & Download	Verification Outcome
4. Horion Global IFPD Portal global.horion.com & horion.com.sg	Products > Interactive Flat Panel (M6A Pro V2 EDLA) > 32MR1A Mobile Screen > Smart Lectern	Download spec sheets for 65"/75"/86"/98" M6A Pro V2 Google EDLA interactive whiteboards to pitch Dutch education and corporate AV tenders.	 Unlocks High-Margin B2B Tender Line

06 • Netherlands / Benelux Market Strategy, Rotterdam Landed Cost & Container Cash-Flow Calculator (EUR & USD)

Importing from a Tier-1 listed ODM that also operates its own European D2C webshop (ktcpay.eu) and Amazon EU storefronts requires a smart commercial strategy. If a Dutch distributor simply buys standard KTC-branded gaming monitors without contractual price protection, KTC's own Black Friday or coupon promotions on ktcpay.eu and Amazon.nl/Amazon.de (such as 10%–15% off codes like **15KH27P3** documented on DisplayNinja) can compress distributor wholesale margins.

6.1 Three-Pillar Strategy to Eliminate D2C Channel Conflict in the Netherlands

- Pillar 1 — Lead with Commercial IFPDs (Horion / Private Label) & Megapad Lifestyle Screens:** ktcpay.eu focuses on consumer gaming monitors and does **not** have a localized Dutch B2B system-integration salesforce for **65"–98" Interactive Flat Panels (IFPDs)** or commercial digital signage. By distributing KTC's **Horion M6A Pro V2** or private-label IFPDs to Dutch schools, universities, and corporate offices—and bundling **Megapad A32Q7 Pro / A25Q5** rollable smart screens for Dutch retail (**Coolblue, Bol.com**)—you avoid head-to-head D2C overlap while capturing **35%–52% gross margins**.
- Pillar 2 — Differentiate Gaming Monitors via Private Label (MTO) or Benelux Channel-Exclusive Sub-Models:** Use KTC's **Manufacturing Technology Order (MTO)** program (Huinan Technology Division) to order custom SKU suffixes (e.g., glossy vs. matte coating, custom stand, localized Dutch OSD firmware, or private-label Benelux gaming brand) so your EAN/GTIN barcodes on Tweakers.net Pricewatch, **Bol.com**, and **Megekko.nl** are insulated from direct Amazon D2C price scraping.
- Pillar 3 — Lock in a Contractual MAP & Price-Protection Rebate Clause:** If distributing KTC-branded monitors in the Netherlands, require a written **Minimum Advertised Price (MAP) & Channel Parity Clause** stating that wholesale FOB pricing must remain at least **38%–45% below** the lowest promotional net price (excluding 21% Dutch BTW) offered on ktcpay.eu or Amazon EU, backed by retroactive stock-credit rebates if KTC lowers its D2C retail price.

6.2 Port of Rotterdam Customs Tariff, EU Duty Optimization & Article 23 BTW Deferment

Shipping from **Yantian (Shenzhen) or Shekou Port** to the **Port of Rotterdam** takes **26–32 days** port-to-port (\$**2,400–\$3,200 USD** / ~€**2,220–€2,960 EUR** per 40HQ container). Crucial Dutch customs rules every importer must apply:

- 0% EU Customs Duty on Computer Monitors & Interactive Flat Panels (HS 8528.52.10 / 8528.52.91):** Under the EU Common Customs Tariff (TARIC) and the WTO Information Technology Agreement (ITA), LCD/LED/Mini-LED/OLED computer monitors and interactive flat panel displays without broadcast TV tuners enter the Port of Rotterdam at **0.0% EU import duty!**
- 14% EU Customs Duty Trap on Television Receivers (HS 8528.72.40):** By contrast, Smart TVs incorporating a broadcast TV tuner (**DVB-T2/C/S2**) or video monitors not principally used with an automatic data-processing machine (HS **8528.59**) can attract up to **14.0% EU customs duty**. Always

ensure gaming monitors, Megapad Android touch monitors, and IFPDs are engineered and classified under **HS 8528.52 (0% duty)** with USB-C / DisplayPort / HDMI PC interfaces.

- **Netherlands Article 23 VAT Deferment (Artikel 23 Wet OB Vergunning):** Standard Dutch import VAT (BTW) is **21%**. However, a Netherlands-established importer holding an **Article 23 license** from the *Belastingdienst* does **not** pay the 21% BTW in cash at the Port of Rotterdam; instead, import VAT is reverse-charged onto the periodic VAT return, preserving 100% of working capital!
- **Dutch WEEE Producer Levy (Stichting OPEN / Verwijderingsbijdrage):** All monitors and TVs placed on the Dutch market must be registered with **Stichting OPEN (€0.45–€2.50/unit)** recycling contribution depending on weight/size tier).

Netherlands Unit Economics (EUR €) — Shenzhen FOB vs. Port of Rotterdam Landed vs. Benelux Wholesale & Retail

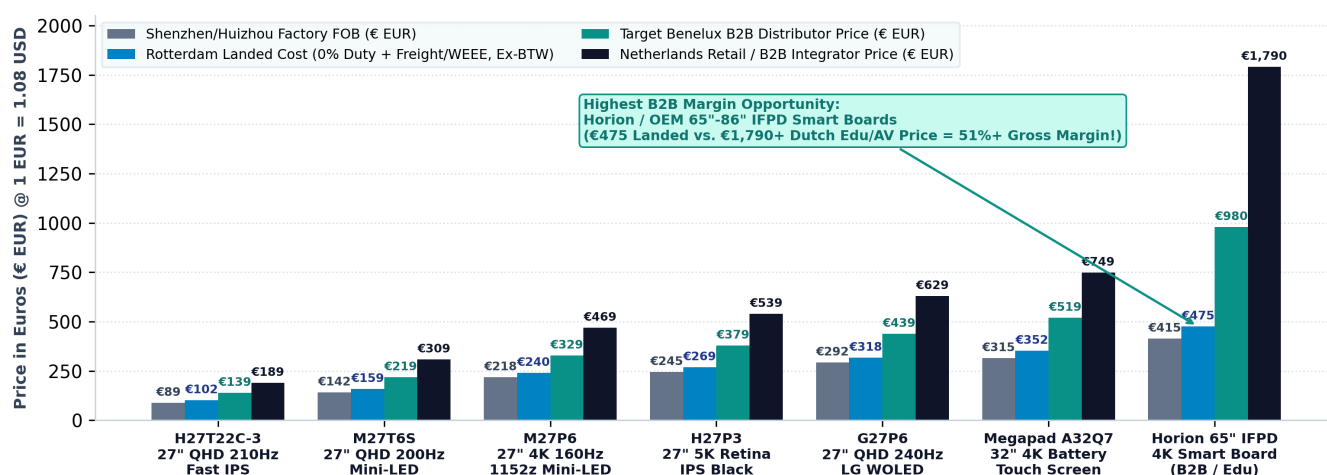


Figure 6.1 — Netherlands Unit Economics & Margin Ladder (EUR € at 1 EUR = 1.08 USD): Comparing Shenzhen/Huizhou Factory FOB vs. Port of Rotterdam Landed Cost (**0% EU Duty** under HS **8528.52** + Ocean Freight, Insurance, Port Handling & Stichting OPEN WEEE fee, ex-21% BTW) vs. Benelux B2B Wholesale and Dutch Retail prices.

KTC / Horion Model & Category	Est. Factory FOB (USD / EUR)	Freight, Ins., Rotterdam & WEEE	Rotterdam Landed (Ex-BTW)	Target Benelux B2B Wholesale	NL Retail (Ex / Inc 21% BTW) & Margin
1. KTC H27T22C-3 27" QHD 210Hz Fast IPS (HS 8528.52 · 0% Duty)	\$96.00 (€88.89)	\$14.16 (€13.11)	\$110.16 (€102.00)	€139.00 (+26.6% GP)	€156 Ex / €189 Inc 34.6% Retail GP
2. KTC M27T6S 27" QHD 200Hz Mini-LED (HS 8528.52 · 0% Duty)	\$153.36 (€142.00)	\$18.36 (€17.00)	\$171.72 (€159.00)	€219.00 (+27.4% GP)	€255 Ex / €309 Inc 37.6% Retail GP
3. KTC M27P6 27" 4K 160Hz/320Hz Mini-LED (HS 8528.52 · 0% Duty)	\$235.44 (€218.00)	\$23.76 (€22.00)	\$259.20 (€240.00)	€329.00 (+27.1% GP)	€388 Ex / €469 Inc 38.1% Retail GP
4. KTC H27P3 27" 5K Retina IPS Black (HS 8528.52 · 0% Duty)	\$264.60 (€245.00)	\$25.92 (€24.00)	\$290.52 (€269.00)	€379.00 (+29.0% GP)	€445 Ex / €539 Inc 39.6% Retail GP

KTC / Horion Model & Category	Est. Factory FOB (USD / EUR)	Freight, Ins., Rotterdam & WEEE	Rotterdam Landed (Ex-BTW)	Target Benelux B2B Wholesale	NL Retail (Ex / Inc 21% BTW) & Margin
5. KTC G27P6 27" QHD 240Hz LG WOLED (HS 8528.52 · 0% Duty)	\$315.36 (€292.00)	\$28.08 (€26.00)	\$343.44 (€318.00)	€439.00 (+27.6% GP)	€520 Ex / €629 Inc 38.8% Retail GP
6. KTC Megapad A32Q7 Pro 32" 4K Battery Smart Screen (HS 8528.52 · 0% Duty)	\$340.20 (€315.00)	\$39.96 (€37.00)	\$380.16 (€352.00)	€519.00 (+32.2% GP)	€619 Ex / €749 Inc 43.1% Retail GP
7. Horion 65M6A Pro V2 65" 4K EDLA Smart IFPD (HS 8528.52 · 0% Duty)	\$448.20 (€415.00)	\$64.80 (€60.00)	\$513.00 (€475.00)	€980.00 (+51.5% GP)	€1,479 Ex / €1,790 Inc 67.9% B2B GP

6.3 Pilot-to-Container Working Capital & Cash-Flow Calculator (LCL Pilot vs. 20GP vs. 40HQ)

To help your finance and procurement team budget the exact cash required at each milestone (assuming a Dutch **Article 23 BTW Deferment License** is active so 21% import VAT is reverse-charged rather than paid in cash at Rotterdam port), the table below models three realistic order tiers:

Order Tier & Assortment Mix	Day 1 Cash: 30% T/T Deposit	Day 35 Cash: 70% Balance + QC	Day 60 Cash: Freight, Port & WEEE	Total Working Capital Outlay	Projected Net Revenue & Profit (Ex-BTW)
Option A — LCL Sea/Rail Pilot 30x Megapad A32Q7 + 20x Horion 65" IFPD (50 Units Total · ~14 CBM)	€5,325 (\$5,751 USD)	€12,962 (\$13,999 USD) (inc. €537 QC)	€2,180 (\$2,354 USD) (0% Duty · Art 23)	€20,467 EUR (\$22,104 USD)	Rev: €35,170 Net Profit: +€14,703 (+71.8% ROI)
Option B — 20GP Container 200x M27P6 Mini-LED + 120x H27P3 5K + 100x G27P6 OLED (420 Monitors · 10 Pallets)	€30,660 (\$33,113 USD)	€72,077 (\$77,843 USD) (inc. €537 QC)	€3,850 (\$4,158 USD) (0% Duty · Art 23)	€106,587 EUR (\$115,114 USD)	Rev: €155,180 Net Profit: +€48,593 (+45.6% ROI)
Option C — 40HQ Mixed B2B/Retail 400x M27P6/H27P3 + 100x Megapad A32Q7 + 60x Horion 65"/75" IFPD (560 Units · 21 Pallets)	€45,600 (\$49,248 USD)	€107,290 (\$115,873 USD) (inc. €890 QC/Load)	€5,420 (\$5,854 USD) (0% Duty · Art 23)	€158,310 EUR (\$170,975 USD)	Rev: €254,400 Net Profit: +€96,090 (+60.7% ROI)

07 • European Union & Netherlands Compliance, BOM Spec-Lock & Patent/Royalty Matrix

While KTC holds strong factory-level quality and environmental certifications (**ISO 9001:2015**, **ISO 14001:2015**, **ANSI/ESD S20.20**) and cites **CE**, **RoHS**, **ErP**, **CB**, **FCC**, **UL**, and **Energy Star** approvals, the Risk & Compliance Report correctly emphasizes that **model-specific compliance dossiers** must be verified prior to Dutch customs clearance and audited by the *Nederlandse Voedsel- en Warenautoriteit (NVWA)* and *Rijksinspectie Digitale Infrastructuur (RDI)*.

EU / Netherlands Regulation	Applicable Product Scope	Mandatory Technical Files Required Before Shipment	Importer / Polish Subsidiary Responsibility
1. EU CE Marking: LVD (2014/35/EU), EMC (2014/30/EU) & RED (2014/53/EU)	All Monitors, Smart TVs, IFPDs, Megapads & Smart Mirrors (RED applies to Wi-Fi/BT/NFC SKUs)	Model-specific EU Declaration of Conformity (DoC) + EN 62368-1 safety test report + EN 55032/55035 EMC report + EN 300 328 / EN 301 893 RF reports (for Megapad/IFPD).	⚠ Clarify EU Responsible Person: Confirm if KTC Technology Europe Sp. z o.o. or the Dutch buyer is printed on the box under EU Reg. 2019/1020.
2. EU ErP Eco-Design (2019/2021) & EPREL Energy Labeling (2019/2013)	All Electronic Displays >100 cm ² (Monitors, TVs, Digital Signage; exemptions checked for IFPDs)	Registration in the EU EPREL Database generating the mandatory A-to-G QR Energy Label (SDR & HDR kWh/1000h rating) + standby power ≤0.5W test report.	✓ Mandatory for NL Retail: EPREL QR energy label must be included in the carton and displayed online on BoL.com / Coolblue .
3. RoHS 2 (2011/65/EU + 2015/863) & REACH SVHC	All Electronic Displays, PCBs, Stands & Power Cables	10-substance RoHS 2 XRF/chemical test report (Pb, Hg, Cd, Cr6+, PBB, PBDE, DEHP, BBP, DBP, DIBP) + REACH SVHC declaration (<0.1% w/w).	✓ Standard KTC Factory File: Request current SGS/TÜV RoHS report matching exact SKU BOM.
4. Netherlands WEEE (Stichting OPEN) & Battery Regulation (EU 2023/1542)	All Displays (WEEE) + Megapad A32Q7/A25Q5/A27Q7 (9,500mAh Li-ion Battery)	Crossed-out wheeled-bin WEEE symbol on rating plate; for Megapad, UN38.3 lithium battery transport test summary + MSDS + CE battery marking.	⚠ Dutch Producer Registration: Importer of record in NL must report units to Stichting OPEN & Stibat (batteries).
5. EU Medical Device Regulation (MDR 2017/745)	Medical Diagnostic & Surgical Displays ONLY	IEC 60601-1 / 60601-1-2 medical electrical safety/EMC + EU MDR Class I/IIa technical file & Notified Body certificate (if diagnostic/surgical claim is made).	■ Exclude Clinical Medical in Phase 1: No EU MDR approval is evidenced in the reports; require full regulatory dossier before quoting hospitals.

7.1 "No-Panel-Lottery" BOM Spec-Lock, ISO 9241-307 Pixel QC & Patent/Royalty Matrix

In display manufacturing, two hidden traps erode importer profits: (1) unannounced panel-grade substitutions ("Panel Lottery") or pixel-defect disputes, and (2) third-party audio/video patent-pool royalties. Attach the following contractual requirements directly to your Purchase Order with Hongkong Kangguan / Shenzhen KTC:

Technical / IP Clause	Mandatory OEM Contract Specification to Lock In	Why It Protects Your Dutch Business
1. Open-Cell Panel & Scalar BOM Lock ("Zero Panel Lottery")	Specify exact panel cell model number (e.g., LG Display LW270AHQ-ERG2 for G27P6; AUO M270QAN07 / BOE ME270QHB-NF1 Class-A+ for Mini-LED; BOE Class-A for Horion IFPDs) and scalar IC. No substitution without prior written buyer sign-off.	Prevents the factory from swapping in a slower or lower-contrast B-grade panel on repeat containers once your initial golden sample is approved.
2. ISO 9241-307 Pixel Defect & 2% FOC Spares Clause	Enforce ISO 9241-307 Class I / Class II Zero-Bright-Dot policy: 0 bright sub-pixels , maximum ≤2 dark sub-pixels (none within central 50% viewing zone), plus 2.0% Free-of-Charge (FOC) complete spare units loaded in every container.	Dutch consumers have a statutory 14-day return right (<i>Wet Koop op Afstand</i>). Having 2% free buffer stock in your Netherlands warehouse eliminates single-unit RMA shipping back to China.
3. HDMI Adopter, HDCP 2.2/2.3 & DisplayPort Licensing	Confirm in the contract that Shenzhen KTC Technology Co., Ltd. is a registered HDMI Adopter in good standing and that all HDMI 2.0/2.1 and DisplayPort 1.4/2.1 royalty fees are paid at the factory level.	EU customs authorities can detain unlicensed HDMI-branded electronics at the Port of Rotterdam if the exporter is not on the official HDMI LA adopter list.
4. Google EDLA, HEVC / MPEG-LA & DVB/Dolby Royalties	For Megapad A3207/A25Q5 and Horion M6A Pro V2 , verify active Google EDLA (Enterprise Devices Licensing Agreement) certification; for Smart TVs, verify who pays HEVC/H.265, DVB-T2 , and Dolby Audio/Vision patent-pool royalties.	Ensures native Google Play Store / Microsoft Teams / Zoom updates never get revoked on Android displays sold to Dutch schools and corporate clients.

08 • Global & Netherlands Competitor Intelligence + 8 Named Dutch B2B Buyer Leads

Are KTC's Display Products Already Sold Around the World? Yes—At Massive Global Scale. First, as a Tier-1 ODM producing over **12 million display units annually**, KTC is the factory behind numerous international monitor, smart TV, and interactive whiteboard brands (as noted on [Reddit r/Monitors](#) and by hardware reviewers at [Digital Foundry](#)). Second, under its own **KTC ("Key To Combat")** and **Horion** brands, KTC actively sells across North America ([us.ktcplay.com](#), [Best Buy](#), [Walmart](#), Amazon US), Europe ([ktcplay.eu](#), Amazon DE/NL/FR), the Middle East ([Noon UAE](#), [SaudiTK](#)), and Asia-Pacific ([Horion Singapore](#)).

- **Verified Owner & Reviewer Praise (What Buyers Love):** Hardware labs ([Tom's Hardware](#), [DisplayNinja](#), [GamesRadar+](#)) and [Reddit r/Monitors](#) owners consistently highlight KTC's exceptional panel-to-price ratio—delivering genuine 1,152-zone Mini-LED FALD, LG 240Hz WOLED, and 5K IPS Black panels with 65W–90W USB-C Power Delivery and built-in KVM switches at **\$200–\$400 below** ASUS, LG, and Corsair equivalents.
- **Verified Pain Points to Fix via OEM Customization:** Reviewers on [Notebookcheck](#) and [Reddit](#) note occasional SDR-to-HDR OSD menu resets and uncertainty over long-term European RMA support—two friction points a Dutch distributor can immediately solve by pre-calibrating OSD firmware and advertising 48-hour local Netherlands warranty swap.

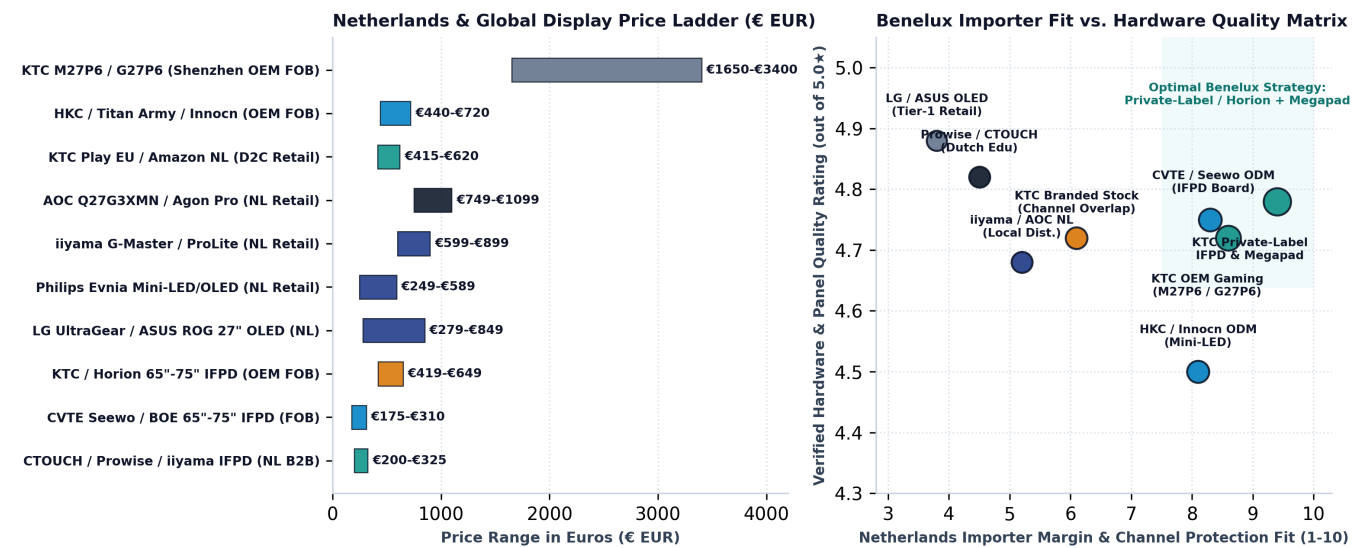


Figure 8.1 — Global & Netherlands Competitor Landscape: Left: Price comparison in Euros (€ EUR) across KTC OEM FOB, Chinese ODM rivals, KTC D2C retail, and established Dutch retail/B2B display brands. Right: Benelux Importer Margin & Channel-Protection Fit vs. Verified Hardware Quality Score.

8.1 Table 8A — Netherlands & Global Retail / B2B Display Competitors

Brand & Key Models	Netherlands / EU Channel Presence	Verified Retail Price (EUR / USD)	Rating & Reviews	Strengths vs. KTC & Opportunity for Dutch Buyer
1. KTC (D2C Europe) M27P6 / G27P6 / H27P3 / Megapad A32Q7	ktcplay.eu , us.ktcplay.com , Amazon DE/NL	M27P6: €449 (\$429) G27P6: €549 (\$509) H27P3: €519 (\$519) A32Q7: €749 (\$729)	4.6 / 5.0★ (Tom's HW , GamesRadar)	Pros: Tier-1 panels (LG WOLED, 1152z Mini-LED, 5K IPS Black) at 25%–40% below Tier-1 brands. Cons: Limited Dutch retail shelf presence (Coolblue/Megekko) & occasional OSD firmware quirks (Notebookcheck).
2. AOC / Philips Evnia (TPV Group) Q27G3XMN / Agon Pro AG276UZZ	Tweakers.net , Coolblue, Bol.com, Megekko (Amsterdam HQ)	Q27G3XMN: €279 (\$280) AG276UZZ 4K OLED: €899	4.7 / 5.0★ (Tweakers / RTINGS)	Pros: Dominant Benelux retail distribution & local Dutch warranty. Cons: Locked distribution; independent importers earn thin 8%–12% resale margins vs. 35%+ on KTC OEM.
3. iiyama (Benelux HQ) G-Master Monitors & ProLite TE6513A/TE7515A IFPDs	Wijchen/Breda NL Warehouse; Bechtle NL , ARP NL , Tweakers (358 SKUs)	Monitors: €149–€599 65"–86" IFPD: €1,650–€3,200	4.7 / 5.0★ (Dutch B2B Standard)	Pros: Very strong Dutch B2B & school channel loyalty. Cons: Fewer high-zone Mini-LED/5K creator options; KTC/Horion IFPDs offer superior 48MP AI camera & 50% lower landed cost.
4. Prowise & CTOUCH (Dutch IFPD Leaders) Prowise Ten/Ultra & CTOUCH Riva/Canvas	Budel & Eindhoven (Netherlands HQ); direct school/corporate tenders	65"–86" IFPD: €2,100–€4,500 (New B2B Tender)	4.8 / 5.0★ (Dutch Edu Market)	Pros: Deep Dutch education software (Prowise Presenter) & local installations. Cons: High hardware price; KTC (#1 global IFPD ODM) lets a Dutch AV distributor undercut by €800–€1,500/board.

Brand & Key Models	Netherlands / EU Channel Presence	Verified Retail Price (EUR / USD)	Rating & Reviews	Strengths vs. KTC & Opportunity for Dutch Buyer
5. LG Electronics / Corsair / ASUS UltraGear 27" OLED / StanbyME 27"	Coolblue, MediaMarkt NL, Bol.com, Tweakers (327 LG SKUs)	27" OLED: €749–€999 LG StanbyME: €1,099–€1,299	4.8 / 5.0 ★ (Tier-1 Benchmark)	Pros: Premium brand equity. Cons: KTC's G27P6 uses the exact same LG 240Hz WOLED panel for €200–€300 less, and KTC's Megapad A32Q7 offers 32" 4K (vs LG's 27" 1080p) at ~€352 landed!

8.2 Table 8B — Direct Chinese B2B Display ODM Competitors

Chinese ODM Manufacturer	Scale & Global Ranking	Typical B2B FOB Price & MOQ	Comparison vs. Hongkong Kangguan / Shenzhen KTC (001308.SZ)
1. Shenzhen KTC Technology Co., Ltd. (ktc.cn / 001308.SZ)	15.5B+ RMB revenue; >400,000 sqm ; #1 IFPD ODM , #2 Mini-LED , Top-6 TV ODM	Monitors: \$68–\$350 IFPDs: \$420–\$890 Megapad: \$210–\$365 (MOQ 100–500)	★ Best All-Around Partner for High-Spec Mini-LED/OLED/5K, Megapad & IFPDs: Combines Tier-1 listed factory scale with Polish EU entity (KRS 0000843303) and flexible MTO customization.
2. Guangzhou Shiyuan / CVTE (Seewo & MAXHUB) (002841.SZ / Industry Report)	20B+ RMB revenue; #1 in IFPD mainboards & domestic China education (Seewo)	IFPDs: \$450–\$950 FOB (MOQ 100–300)	Comparison: Dominant in IFPD PCBs and MAXHUB enterprise boards, but does not offer KTC's consumer Mini-LED/OLED gaming monitor or Megapad lines.
3. HKC Corporation & Shenzhen Innocn / Titan Army	Major Chinese LCD panel & gaming monitor ODMs (Innocn, Titan Army, Koorui)	Gaming Monitors: \$65–\$290 FOB (MOQ 300–500)	Comparison: Strong rivals in budget/Mini-LED monitors (Notebookcheck), but lack KTC's #1 IFPD whiteboard dominance and Warsaw EU subsidiary.
4. Riotouch / Drawell-Tenfly / Iboard (riotouch.com / Alibaba)	Mid-sized Shenzhen/Dongguan IFPD & Smart TV OEMs	IFPDs: \$380–\$780 FOB Smart TVs: \$62–\$320 (MOQ 20–100)	Comparison: Lower MOQs (20–50 pcs) for small trial orders, but lack KTC's 400,000 sqm vertical LCM cleanrooms, A-share governance, and Tier-1 panel allocations.

8.3 Table 8C — 8 Named Netherlands & Benelux B2B Wholesale Buyers, Distributors & AV Integrators to Pitch

Once your shipment clears the Port of Rotterdam, your commercial team can immediately pitch the following verified Dutch and Benelux B2B distributors, system integrators, and retail platforms:

Dutch / Benelux Buyer & Portal	HQ City & Channel Role	Best-Fit KTC / Horion SKUs	Commercial Pitch Angle & Entry Route
1. Copaco Nederland B.V. copaco.com/en-gb	Eindhoven, NL (Hoevenweg 21 · Tel +31 40 230 6300) Tier-1 IT/AV Distributor	Horion 65"–86" IFPD, H27P3 5K, M27P6, Megapad A32Q7	Pitch via Copaco's " <i>Become a Supplier</i> " portal as a high-margin Benelux sub-distribution line for 5K creator monitors and Google EDLA conference boards.

Dutch / Benelux Buyer & Portal	HQ City & Channel Role	Best-Fit KTC / Horion SKUs	Commercial Pitch Angle & Entry Route
2. Dustin NL B.V. (Centralpoint) dustin.nl / centralpoint.nl	Nijmegen, NL (Wijchenseweg 20 · KvK 09078252) #1 B2B IT Reseller	H27P3 5K Creator, H24T27 Office, Horion M6A Pro V2	Position H27P3 5K (€539 vs €1,599 Apple Studio Display) for Dutch corporate Mac/PC hybrid workplaces and government IT tenders.
3. Bechtle direct B.V. & ARP NL bechtle.com/nl-en & arp.nl	Maastricht-Airport / Eindhoven, NL Enterprise IT & AV Reseller	Horion 65"-86" M6A Pro V2 , Commercial Signage	Bechtle/ARP actively sell iiyama, ViewSonic & BenQ 65"-86" touch displays; offer a 35%+ margin private-label or Horion EDLA alternative.
4. Kinly Netherlands B.V. kinly.com	Amsterdam / Delft, NL Enterprise AV & UC System Integrator	Horion 75" / 86" / 98" M6A Pro V2 , Narrow-Bezel Video Walls	Pitch Horion's built-in 48MP AI quad-camera + 8-mic 12m array as an all-in-one Zoom/Teams meeting room board for Dutch enterprise rollouts.
5. Megekko B.V. megekko.nl	Breda, NL #1 Enthusiast PC & Gaming E-Tailer	M27P6 Mini-LED, G27P6 OLED, M27T6S, H27T22C-3	Supply Dutch-warehoused stock with next-day post-NL delivery and 2% local swap buffer so Megekko can feature KTC/OEM monitors in daily deals.
6. Coolblue Zakelijk & Retail coolblue.nl	Rotterdam, NL Omnichannel Retail & B2B Home-Office	Megapad A32Q7 Pro, H27P3 5K, G27P6 OLED	Pitch Megapad A32Q7 Pro (32" 4K rollable battery TV) as a standout lifestyle SKU and H27P3 5K for Coolblue's <i>Thuiswerkplek</i> (home-office) program.
7. Bol.com Partner Platform bol.com (Zakelijk / Partner)	Utrecht, NL Largest Benelux Marketplace (13M+ buyers)	H27T22C-3, Megapad A25Q5 / A32Q7 , Smart Mirrors	List via <i>Logistiek via bol (LVB)</i> with Dutch manuals and EPREL energy labels to capture high-margin D2C sales across both the Netherlands and Belgium.
8. Tweakers.net Pricewatch tweakers.net/monitors	Amsterdam, NL #1 Benelux Tech Comparison Engine	All Gaming (M27P6, G27P6) & 5K (H27P3) SKUs	Ensure your EAN codes and spec feeds are indexed on Tweakers Pricewatch; Dutch PC builders rely on Tweakers for 70%+ of monitor purchase decisions.

09 • Master 18-Question Due-Diligence Checklist & Copy-Paste Bilingual (EN + 中文) Outreach Scripts

To ensure zero data loss from the uploaded reports, **Table 9.1** consolidates all **18 Supplier Questions**, **7 Compliance Questions**, **10 Commercial Inputs Missing**, and **16 Critical Missing Items**, followed immediately in **Section 9.2** by ready-to-send **English and Simplified Chinese outreach scripts**.

9.1 Consolidated 18-Point Supplier & Compliance Verification Table

#	Due-Diligence Category	Exact Question to Ask Sean Xiao (xiaot@ktc.cn) & Overseas Market Dept. (lucyliu@ktc.cn / rita.an@ktc.cn)	Required Documentary Proof / Pass Gate
Q01	Signing Authority & Role	What is your exact role within KTC's international sales division, and who co-signs OEM/distribution contracts on behalf of KTC?	■ Gate 1: Written corporate mandate or Power of Attorney stamped with official KTC / HK Kangguan chop.
Q02	Contracting Limits	Can you provide a written authorization letter confirming your commercial signing limits for overseas distributor agreements?	Signed & chopped letter verified via +86-755-36676105 .
Q03	Contracting & Billing Entity	Are you quoting and invoicing through HONGKONG KANGGUAN TECHNOLOGY CO., LIMITED or Shenzhen KTC Technology Co., Ltd. for EU exports, and why?	Sample Proforma Invoice (PI) showing exact legal entity, CR/USCC number, and warranty obligor.
Q04	Bank Beneficiary Verification	What is the exact bank beneficiary name on your standard Proforma Invoices, and can you share a sample PI now?	■ Gate 2: Account name MUST match HONGKONG KANGGUAN TECHNOLOGY CO., LIMITED or Shenzhen KTC Technology Co., Ltd.
Q05	Payment Terms & Anti-Fraud	What payment terms do you offer (L/C at sight vs. 30%/70% T/T), and what is your written policy if bank details ever change mid-contract?	Contract clause stating bank details cannot be changed by email without dual-channel video/phone verification.
Q06	MOQ: Private Label vs. Branded	What are your exact MOQ thresholds for private-label / MTO OEM orders for the Dutch market versus KTC-branded or Horion stock?	Written MOQ schedule per category (e.g., 50–100 pcs for IFPD/Megapad vs. 200–500 pcs for OEM monitors).
Q07	Netherlands Exclusivity	Do you offer exclusive regional distribution in the Netherlands/Benelux for specific sub-lines (e.g., Horion IFPDs, Megapad, or 5K monitors), and at what volume?	Written quarterly/annual volume tier schedule for Benelux sub-line exclusivity.
Q08	D2C Channel-Conflict & MAP	How do you manage pricing parity between Benelux distributors and your direct ktcplay.eu and Amazon EU storefronts?	▲ Gate 3: Written MAP policy + minimum 38%–45% wholesale margin buffer below promotional D2C prices.
Q09	CE & RoHS Technical Files	Can you provide current model-specific CE Declarations of Conformity (LVD/EMC/RED) and RoHS 2 test reports for our target monitor, Megapad, and IFPD models?	Complete PDF certificates & accredited lab reports (SGS/TÜV/Intertek) matching exact model numbers.
Q10	ErP, EPREL & Energy Star	Are EU ErP Eco-Design test reports, EPREL registration numbers (A–G QR energy labels), and Energy Star data available for the monitor and TV lines?	Verified EPREL registration IDs and artwork files for each SKU before printing packaging.
Q11	EU Responsible Person & WEEE	Which entity acts as EU Responsible Person (Reg. 2019/1020) and WEEE/packaging producer—your Polish subsidiary (KRS 0000843303) or our Dutch company?	Written allocation of EU RP label address and Dutch <i>Stichting OPEN</i> WEEE reporting duty.

#	Due-Diligence Category	Exact Question to Ask Sean Xiao (xiaot@ktc.cn) & Overseas Market Dept. (lucyliu@ktc.cn / rita.an@ktc.cn)	Required Documentary Proof / Pass Gate
Q12	Polish Subsidiary RMA & Spares	How does KTC Technology Europe Sp. z o.o. in Warsaw support warranty, DOA buffer stock (1%–2%), spare panels, or RMA for Benelux, and what is the SLA turnaround?	Written RMA Service Level Agreement (Warsaw swap vs. 2% free FOC spare units per container).
Q13	Dutch OSD, Cables & Tuners	Can your engineering team provide localized Dutch OSD menus, EU Type C/F Schuko power cords, and (for TVs) DVB-T2/C/S2 + Ziggo/KPN CI+ compatibility?	Golden sample firmware verification + VDE/KEMA-KEUR certified EU Schuko power cord spec.
Q14	Rotterdam Production Lead Time	What is the standard mass-production lead time from Shenzhen/Huizhou to FOB Yantian and CIF Port of Rotterdam for initial vs. repeat orders?	Confirmed production schedule (typically 30–45 days initial OEM; 25–30 days repeat order).
Q15	Panel & Chipset BOM Lock	Which exact panel grade (LG Display, BOE, CSOT Class-A Zero-Bright-Dot) and scalar/SoC (MediaTek) are used in each model, and can the BOM be locked contractually?	Signed BOM specification annex prohibiting unannounced panel swaps (No Panel Lottery clause).
Q16	Sample Costs & Rebate	What are golden sample prices and air-freight lead times to the Netherlands, and are sample/tooling charges credited back on the first container order?	Sample PI with written sample-cost credit clause upon first 20GP/40HQ bulk order.
Q17	Day-to-Day Coordination	Who is our day-to-day operational contact—Sean Xiao (xiaot@ktc.cn) or Lucy Liu (lucyliu@ktc.cn) / Rita An (rita.an@ktc.cn) listed on the global branch directory?	Joint kick-off video call including both Sean Xiao and the Shenzhen Overseas Market Dept. team.
Q18	Medical Display EU MDR Status	Are medical diagnostic/surgical displays sold under separate EU MDR (2017/745) Notified Body certification, and can you share classification files?	Exclude clinical medical screens unless a valid EU MDR Notified Body CE certificate is provided.

9.2 Ready-to-Send Bilingual First-Contact & Mandate Verification Scripts (English + 简体中文)

Copy and send the bilingual message below to **Sean Xiao (xiaot@ktc.cn)** while CC'ing **Lucy Liu (lucyliu@ktc.cn)** and **Rita An (rita.an@ktc.cn)** so KTC's Hong Kong and Shenzhen headquarters teams immediately recognize you as a serious, compliance-focused Benelux distributor:

Script Section	English Email / WeChat Text (To: xiaot@ktc.cn CC: lucyliu@ktc.cn, rita.an@ktc.cn)	Simplified Chinese Version (中文双语对照 — Paste Below English Text)
Part 1A: Subject Line & Dual-Track Routing	Subject: Benelux / Netherlands Distribution & OEM Inquiry — Hongkong Kangguan / Shenzhen KTC (001308.SZ) Dear Mr. Sean Xiao, Ms. Lucy Liu, and KTC Overseas Team,	主题: 荷兰及比荷卢市场（鹿特丹港）显示器与商用大屏采购及OEM合作询盘 — 香港康冠 / 深圳康冠 (001308.SZ) 尊敬的肖总 (Sean Xiao)、刘经理 (Lucy Liu) 及康冠科技海外营销中心团队：

Script Section	English Email / WeChat Text (To: xiaot@ktc.cn CC: lucyliu@ktc.cn, rita.an@ktc.cn)	Simplified Chinese Version (中文双语对照 — Paste Below English Text)
Part 1B: 3-Line Product Scope (Rotterdam)	Following our Canton Fair contact, we are preparing our Q4/Q1 display procurement plan for the Netherlands and Benelux market (Port of Rotterdam) across three lines: 1. Gaming & 5K Monitors: M27P6, G27P6, H27P3, H27T22C-3 (KTC & MTO OEM) 2. Mobile Smart Screens: Megapad A32Q7 Pro (32" 4K) & A25Q5 (25" FHD) 3. Interactive Flat Panels: Horion 65M6A Pro V2 / 75M6A Pro V2 / 86M6A Pro V2	您好！继广交会接洽后，我司正推进 荷兰及比荷卢经济联盟（鹿特丹港清关） 的显示设备采购计划，重点评估以下三大产品线： 1. 电竞及5K专业显示器：M27P6、G27P6、H27P3 及 H27T22C-3 （含KTC品牌及MTO定制）； 2. 移动智慧屏 (Megapad)：A32Q7 Pro（32寸4K）及 A25Q5（25寸FHD） ； 3. 商用/教育交互平板 (IFPD)：皓丽 Horion 65M6A Pro V2 / 75M6A Pro V2 / 86M6A Pro V2。
Part 2: Pre-Deposit Mandate, PI & FOB Price Request	To complete our internal corporate compliance and bank-onboarding audit prior to ordering air-freight evaluation samples, please provide: • Contracting & Billing Confirmation: A sample Proforma Invoice (PI) confirming whether EU orders are invoiced via HONGKONG KANGGUAN TECHNOLOGY CO., LIMITED (CR No. 2292602) or Shenzhen KTC Technology Co., Ltd. (001308.SZ), with exact beneficiary bank coordinates and a written confirmation of commercial signing authority. • MOQ & Tiered FOB Schedule: FOB Shenzhen/Yantian pricing for 100 / 300 / 500 pcs (OEM vs. KTC/Horion branded), plus your MAP price-parity policy relative to ktcplay.eu and RMA support scope via KTC Technology Europe Sp. z o.o. in Warsaw.	为完成我司财务合规建档并尽快安排空运封样测试，烦请协助提供以下资料： • 签约主体及收款账户确认： 请提供一份标准形式发票 (PI) 样本，明确欧盟订单由 香港康冠科技有限公司 (CR: 2292602) 还是 深圳市康冠科技股份有限公司 (001308.SZ) 开具发票及收汇，并附盖章版业务签约授权确认函； • 阶梯FOB报价及渠道保护政策： 100 / 300 / 500台阶梯FOB深圳盐田报价（区分OEM贴牌与KTC/Horion品牌现货）、起订量 (MOQ)、针对欧洲官网 ktcplay.eu 的价格保护政策，以及波兰子公司 (KTC Technology Europe Sp. z o.o.) 的售后RMA及备机支持方案。
Part 3: EU Compliance Dossiers & WeChat Quick-Copy	• EU Compliance Dossiers: Model-specific CE DoC (LVD/EMC/RED), RoHS 2, and EU EPREL energy-label registration files. We are ready to schedule a 30-minute video call this week with your Shenzhen/Hong Kong team to finalize sample selection. Best regards, [Your Name, Title & Dutch Company / KvK Number]	• 欧盟合规技术文件： 对应型号的 CE DoC (LVD/EMC/RED)、RoHS 2 检测报告及欧盟 EPREL 能效标签注册号。 期待本周与贵司深圳及香港团队安排30分钟视频会议敲定样品订单。顺颂商祺！ [您的姓名、职务及荷兰公司名称 / KvK注册号]

10 • Complete ChinaConnect247 Service Ladder, On-the-Ground Execution Menu & 90-Day Launch Plan

As documented across [chinaconnect247.com/en](#), [China Sourcing Agent & Managed Services](#), and [End-to-End China Sourcing](#), **ChinaConnect247** (operated by **StructuredLayer**, with **Usman Yousaf** as named Project Lead) supports buyers and manufacturers across a transparent **four-tier service architecture**—from free self-service trade-fair tools up to full on-the-ground execution in China:

10.1 Official ChinaConnect247 Service & Pricing Architecture (Website Reference Tiers)

ChinaConnect247 Service Tier	Published Fee / Allowance	Official Deliverable Scope & When to Use It
Tier 1: My Fair Self-Service App & Free Public Discovery (who-its-for / opportunity-finder)	Free Starter Allowance (5 Company + 5 Risk reports; unlimited card scans)	Scan booth business cards, search 119,627+ exhibition suppliers across 8,700+ categories, generate instant 3-minute Floor Reports, Company Research, Risk & Compliance Reviews, Opportunity Finder shortlists, and 3 free public Market Research reports.
Tier 2: Private Market Entry Dossier + 5-Min Executive Video Briefing (chinaconnect247.com/en)	<ul style="list-style-type: none"> Written PDF Dossier: US\$49 / RMB 349 5-Min Video Briefing: +US\$100 / RMB 710 (\$149 Bundle · 24h) 	20–26 Page Written PDF Dossier (\$49) (Human-ready or AI-ready) covering registry verification, landed-cost & container cash-flow models, compliance gates, named local B2B buyers, and bilingual scripts—plus an optional 5-Minute Narrated Executive Video Briefing (\$100) walking your team or partners page-by-page through the numbers, risks, and 90-day launch plan.
Tier 3: Modular Human-Led Managed Sourcing Support (Project Lead: Usman Yousaf · StructuredLayer · china-sourcing-agent)	<ul style="list-style-type: none"> Decision Report: \$100–\$500 Pre-Pay Check: \$250–\$1,000 RFQ & Sample: \$300–\$1,500 Factory Visit: From \$300 Inspection: \$400–\$1,500/visit Compliance: \$500–\$5,000 	Named project coordination by Usman Yousaf (initial reply within 1–2 working days; written scope & milestone approval before paid work starts). Covers manufacturer discovery, pre-deposit mandate/beneficiary verification, comparable RFQ & sample plans, on-site factory audits, AQL inspections, and lab testing coordination.
Tier 4: Full Production, Corridor & Manufacturer Export Programmes (end-to-end-sourcing / for-manufacturers)	<ul style="list-style-type: none"> Prod/Logistics: \$1,500–\$15,000 End-to-End Launch: \$5,000–\$50,000 Exporter Scans: Custom Quoted 	Multi-stage milestone-gated programme from product brief to Rotterdam/USA/UAE/UK delivery; plus Catalogue Opportunity Scans, Market Expansion Reports, Distributor Discovery , and Creator Video Campaigns for Chinese exporters.

10.2 Fixed-Scope On-the-Ground Shenzhen, Huizhou & Hong Kong Execution Menu

For this specific transaction with **HONGKONG KANGGUAN TECHNOLOGY CO., LIMITED / Shenzhen KTC Technology Co., Ltd. (001308.SZ)**, you can execute the DIY steps yourself using our bilingual script above, or engage our team for any of the 10 fixed-scope modules below (Core Turnkey Package: **\$1,980 to \$6,600 USD**):

- **When to Choose Self-Service DIY:** If your Dutch team already has Mandarin-speaking procurement staff and an established Shenzhen QC agency, use the bilingual email script in **Section 9.2** and the PI Anti-Fraud Checklist in **Section 3.1** to qualify KTC directly at zero agency cost.
- **When to Deploy ChinaConnect247 On the Ground:** If you want independent physical verification before wiring a **€30,000–€45,000** container deposit, book **Module 1 (\$250 Mandate & Bank Check)** and **Module 3 (\$980 Full-Day Shenzhen/Huizhou Audit)** first, followed by **Module 8 (\$580 AQL 1.5 Zero-Dead-Pixel Inspection)** prior to releasing the 70% balance.

ChinaConnect247 Fixed-Scope On-the-Ground Execution Menu (Shenzhen · Huizhou · Hong Kong)

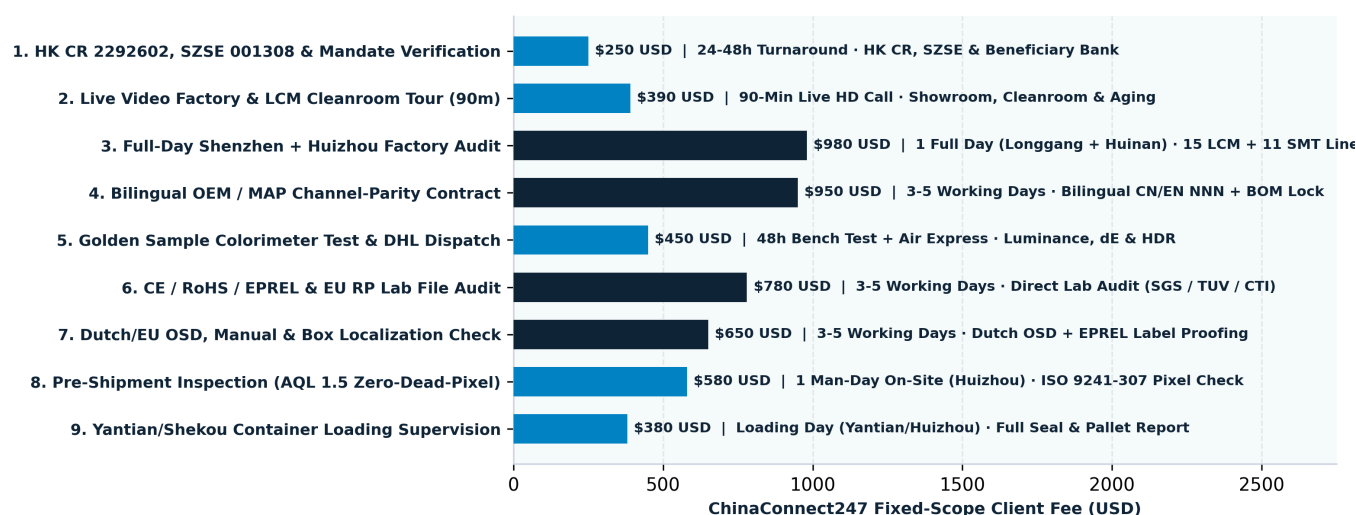


Figure 10.1 — ChinaConnect247 Fixed-Scope Verification & QC Menu (Shenzhen · Huizhou · Hong Kong): Transparent fixed-fee modules from a **\$250 USD** HK/SZSE mandate & bank verification check up to a **\$980 USD** full-day Shenzhen/Huizhou factory audit and **\$580 USD** AQL 1.5 zero-dead-pixel pre-shipment inspection.

Service Module	ChinaConnect247 Fixed Fee	Turnaround / SLA	DIY Path (What You Do Yourself)	What Our Specialist Physically Does on the Ground
1. HK CR 2292602, SZSE 001308 & Sean Xiao Mandate Check	\$250 USD	24–48 Hours	Email xiaot@ktc.cn & lucyliu@ktc.cn and call +86-755-36676105 to verify PoA and PI bank account.	Pull official HK CR & SZSE filings, verify chopped corporate mandate with KTC HQ legal desk, and validate bank beneficiary.
2. Live Video Factory & LCM Cleanroom Tour (90 Min)	\$390 USD	Within 72 Hours	Request a Zoom/WeChat video walkthrough of the Longgang showroom with Sean Xiao & Lucy Liu.	Our engineer visits Bantian/Huinan in person, hosting a live HD call inside the showroom, SMT lines & aging rooms.
3. Full-Day Shenzhen Longgang + Huizhou Huinan Audit	\$980 USD	1 Full Day On-Site	Fly to Shenzhen/Huizhou yourself to inspect No. 4023 Wuhe Ave and No. 38 Guangtai Rd.	Full-day on-site audit of 15+ LCM lines, 11 SMT lines, cleanrooms, ISO/ESD logs & face-to-face meeting with KTC management.
4. Bilingual OEM / MAP Channel-Parity Contract Negotiation	\$950 USD	3–5 Working Days	Negotiate MOQ, FOB price, and ktcpay.eu price parity in English via email.	Draft & negotiate bilingual Chinese/English NNN + OEM Sales Contract locking BOM panel grade, 2% FOC spares & MAP parity.

Service Module	ChinaConnect247 Fixed Fee	Turnaround / SLA	DIY Path (What You Do Yourself)	What Our Specialist Physically Does on the Ground
5. Golden Sample Colorimeter Test & Air Freight to NL	\$450 USD (+sample/DHL)	48h Bench Test	Order samples directly and test upon arrival in Amsterdam/Rotterdam.	Bench-test golden samples in Shenzhen (luminance, ΔE color accuracy, dead pixels, HDR local dimming, Dutch OSD) before DHL dispatch.
6. CE / RoHS / ErP / EPREL & EU RP Technical File Audit	\$780 USD	3–5 Working Days	Collect PDF certificates from KTC and check EPREL numbers online.	Verify every EN 62368- 1, EN 55032, RED, RoHS & EPREL report directly with the issuing lab (SGS/TÜV/CTI) & confirm HS 8528.52 0% duty spec.
7. Dutch/English OSD, Manual & Packaging Localization	\$650 USD	3–5 Working Days	Send artwork and Dutch translations to KTC's design team yourself.	Proofread Dutch OSD strings, EPREL QR energy label, WEEE symbol, EU RP block & ISTA-3A drop-test carton dielines at the factory.
8. Pre-Shipment Inspection — AQL 1.5 Zero-Dead-Pixel QC	\$580 USD / man- day	1 Man-Day (Huizhou)	Rely on KTC's internal factory QC report before paying 70% balance.	On-site inspection in Huizhou: ISO 9241-307 pixel defect check, 4- hour burn-in verification, backlight bleed test & barcode scan.
9. Yantian/Shekou Container Loading & Pallet Supervision	\$380 USD	Loading Day	Have your freight forwarder handle FOB Yantian port stuffing.	Supervise container condition, moisture desiccants, slip- sheet/Epal pallet strapping, tilt/shock indicators & seal lock at Huizhou loading dock.
10. Full Turnkey Shenzhen-to- Rotterdam Sourcing Agent	5.0% FOB (Min \$3,000 USD)	60–90 Day Cycle	Manage all 9 workstreams across your internal Dutch purchasing team.	End-to-end management from mandate check, BOM lock, CE/EPREL audit, zero-dead-pixel QC, and Yantian-to- Rotterdam customs clearance.

10.3 Actionable 90-Day Netherlands Market Launch Roadmap

- **Days 1–10 (Mandate, Billing Entity & Bilingual RFQ Gate):** Send the bilingual English/Chinese email script in **Section 9.2** to xiaot@ktc.cn, CC'ing lucyliu@ktc.cn and rita.an@ktc.cn (and confirm by phone at **+86-755-36676105**). Audit the returned Proforma Invoice against our **Section 3.1 PI Anti-**

Fraud Matrix and lock in tiered FOB quotes for **M27P6, G27P6, H27P3, Megapad A32Q7 Pro, and Horion 65"/75"/86" M6A Pro V2.**

- **Days 11–30 (Golden Samples, CE/EPREL Verification & Polish RMA Alignment):** Air-freight 1 unit each of your top 3 target SKUs to the Netherlands for bench testing. Verify model-specific CE (LVD/EMC/RED), RoHS 2, and EU EPREL energy labels, confirm whether [KTC Technology Europe Sp. z o.o. \(Warsaw\)](#) provides Benelux RMA swap support or if 2% FOC spare units will be included in each container, and verify your Dutch **Article 23 BTW deferment license** and **Stichting OPEN WEEE** registration.
- **Days 31–60 (Bilingual OEM Contract, BOM Lock & Mass Production at Huizhou KTC):** Execute the bilingual OEM/Distribution Agreement incorporating the **Section 7.1 Zero-Panel-Lottery & ISO 9241-307 Pixel Annex**, MAP price-parity protection against [ktcpay.eu](#), Dutch OSD/manual localization, and HS **8528.52** (0% EU duty) technical documentation. Release the 30% T/T deposit to the verified corporate account.
- **Days 61–90 (AQL 1.5 Zero-Dead-Pixel Inspection, Yantian Loading & Dutch B2B Channel Rollout):** Conduct on-site Pre-Shipment Inspection at the Huizhou Huinan factory (**No. 38 Guangtai Road**) before releasing the 70% balance payment, supervise 20GP/40HQ palletized loading at Yantian/Shekou, clear Port of Rotterdam at **0% EU customs duty** (HS **8528.52**) with Article 23 VAT deferment, and pitch the 8 named Dutch B2B buyers and platforms in **Table 8C** ([Copaco](#), [Dustin NL](#), [Bechtle/ARP](#), [Kinly](#), [Megekko](#), [Coolblue Zakelijk](#), [BoL.com](#), and [Tweakers.net](#)).

READY TO DEPLOY OUR TEAM ON THE GROUND IN SHENZHEN, HUIZHOU & HONG KONG?

Work Directly with Project Lead Usman Yousaf & Our Shenzhen/Huizhou Engineering Team

ChinaConnect247 (Operated by StructuredLayer) connects Dutch and international buyers directly with our bilingual corporate investigators, OEM contract negotiators, and AQL zero-dead-pixel display inspectors in Shenzhen (Longgang), Huizhou (Huinan), and Hong Kong. Initial reply within 1–2 working days; written scope & milestone approval before paid work begins.

Web: chinaconnect247.com/en | **Managed Sourcing:** [/en/china-sourcing-agent](#) | **Email:** inquiry@chinaconnect247.com | **WhatsApp:** +971 52 577 8897 | **WeChat:** chinaconnect247