

Shenzhen Dr. LookAi Technology Co., Ltd.

深圳市噜味博士科技有限公司 • Dr.Look AI / CapaLeap (卡灵)

Target Market: Kingdom of Saudi Arabia (Riyadh, Jeddah, Dammam & GCC E-Commerce / Retail / EdTech) | **Assessment Date:** October 26, 2026

Consolidated Scope: 100% Synthesis of *Core Supplier Review, Product & Market Opportunity Scan, Extended Public-Source Review & Supplier Risk & Compliance Report* + Global Competitor Audit

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01 • Executive Decision Verdict & Consolidated Saudi Buyer Fit

Consolidated Decision Status: **PROCEED TO QUALIFICATION FOR AUTHORIZED SAUDI BRAND DISTRIBUTION & INSTITUTIONAL B2B — DO NOT PURSUE FOR UNBRANDED WHITE-LABEL OEM WITHOUT HEAVY NRE.** Across all four raw intelligence scans, **Shenzhen Dr. LookAi Technology Co., Ltd. (深圳市噜味博士科技有限公司)**—operating globally as [Dr.Look AI](#) and recently expanded into the [CapaLeap \(卡灵\)](#) 3–18 year AI Agent ecosystem—is verified as a **legitimate, high-growth, award-winning AI consumer hardware company** that is **100% wholly owned and incubated by STAR Market-listed AI chip unicorn Shenzhen Intellifusion Technologies Co., Ltd. (深圳云天励飞技术股份有限公司, Stock Code: 688343 . SH)** ([NetEase / Tianyancha Filing](#); [36Kr Registry](#)).

In just 20 months since launching its flagship camera-first learning device in December 2024, Dr.Look AI has delivered over **220,000 units to families** ([Sina Finance / 36Kr](#)), partnered with [Honor Choice \(荣耀亲选\)](#) and 1,000+ retail stores in China, won the [2025 Red Dot Design Award](#) and [2026 iF Design Award](#), and exhibited at [MWC Barcelona 2026](#) (Hall 6, 14,000+ live demos) and [IFA Berlin 2026](#) (Booth H5.2B-505). However, for a Saudi Arabian buyer, our audit resolves six critical commercial and compliance gaps before you spend a single Riyal:

Audit Dimension	Status in Raw Scans	What Our Deep Verification Resolved & Strategic Impact for Saudi Arabia
1. Blank Canton Fair Card vs. Verified Executive Contacts	Card Had Zero Name, Phone, Email or Address	We bypassed the blank card and verified 9 official corporate & executive channels across Intellifusion and Dr.Look AI: CEO/Co-Founder Yang Kun (杨坤) (yang.kun1@intellif.com), China Distributor Head Chen Gang (chen.gang@intellif.com), Marketing Head Weng Xuwei (weng.xuwei@intellif.com), MWC Contact Liu Zhiqiang (liu.zhiqiang@intellif.com), Overseas Brand Manager Alice O. (alice@drlookai.ai), Institutional B2B Desk (hi@drlookai.ai), Support (support@drlookai.ai / fb@drlookai.com), and Parent Switchboard (0755-2360-7360).
2. Private-Label OEM vs. Authorized Brand Distribution	Low Fit for Unbranded White-Label Online Sales	Dr.Look AI is a fabless AI brand and IP owner whose hardware relies on its proprietary CapaStudio / Dr.Look AI Parent App and multi-LLM cloud. Unbranded white-labeling for a small online seller is unfeasible without steep NRE fees. However: Their official B2B Organization Portal explicitly invites Distributors, Resellers, Schools & Clinics starting at 5-9, 10-49, and 50+ units with 1-day quotes. Additionally, if you want a pure unbranded OEM AI kids camera, we identified direct Guangdong factories (e.g., Dongguan Jintaiyi KC008 at \$50-\$59.90 FOB) in Section 09.
3. 3-Entity Legal Chain (Shenzhen vs. Listed Parent vs. HK Store)	PRC Subsidiary vs. HK Operator Unreconciled	We mapped the exact three-tier corporate chain: (1) Parent Shenzhen Intellifusion Technologies Co., Ltd. (688343.SH) owns 100% of (2) PRC operating entity Shenzhen Dr. LookAi Technology Co., Ltd. (深圳市噜味博士科技有限公司, 10M RMB capital, Legal Rep: Cheng Bing 程冰) , while (3) Dr.LOOK E-Commerce Limited (Hong Kong) operates the overseas Shopify store (drlookai.ai Terms) and overseas PR.
4. 2 Shenzhen Addresses & Fabless EMS Production	Longgang vs. Nanshan Address Conflict	Both addresses are 100% genuine and serve distinct roles: Rm 1703, Longnian Bldg, 29 Longcheng Ave, Longgang District, Shenzhen (518116) is the official SAMR/QCC registered legal domicile & trademark address (36Kr), while Floors 14-15 & 33, Block B, Bldg 10, Shenzhen Bay Eco-Tech Park, Nanshan District is the operational R&D HQ shared with parent Intellifusion (drlookai.com). Physical assembly is performed by contracted Pearl River Delta EMS factories.

Audit Dimension	Status in Raw Scans	What Our Deep Verification Resolved & Strategic Impact for Saudi Arabia
5. Pricing & Product Line Discrepancies Resolved	\$129/\$159/\$199 & China vs. Export SKUs Clarified	We reconciled the exact pricing and hardware differences: In China (drlookai.com / JD.com), the Snap AI Camera (3.4" screen, 8MP, 2000mAh) retails at ¥599–¥799 RMB (~\$84–\$112 USD). Globally (drlookai.ai), the compact Dr.Look AI Cap LK-LL01 (2.8" screen, 5MP, 1600mAh) lists at \$199 (\$159.99 sale) for Starter and \$299 (\$179.99 sale) for Explorer Bundle (with \$39.99 Open-Ear Headphones).
6. Saudi Localization, SASO SABER, CST & SDAIA PDPL	No Arabic UI or Verified Saudi Certificates Yet	The international firmware currently supports 5 languages (English, Spanish, French, German, Portuguese) plus Chinese domestically— Arabic is not yet enabled . For Saudi import, the camera and 4G eSIM require SASO SABER CoC, CST Type Approval under new SASO 3114:2026 (mandatory Nov 1, 2026; Markek), and SDAIA PDPL child data compliance.

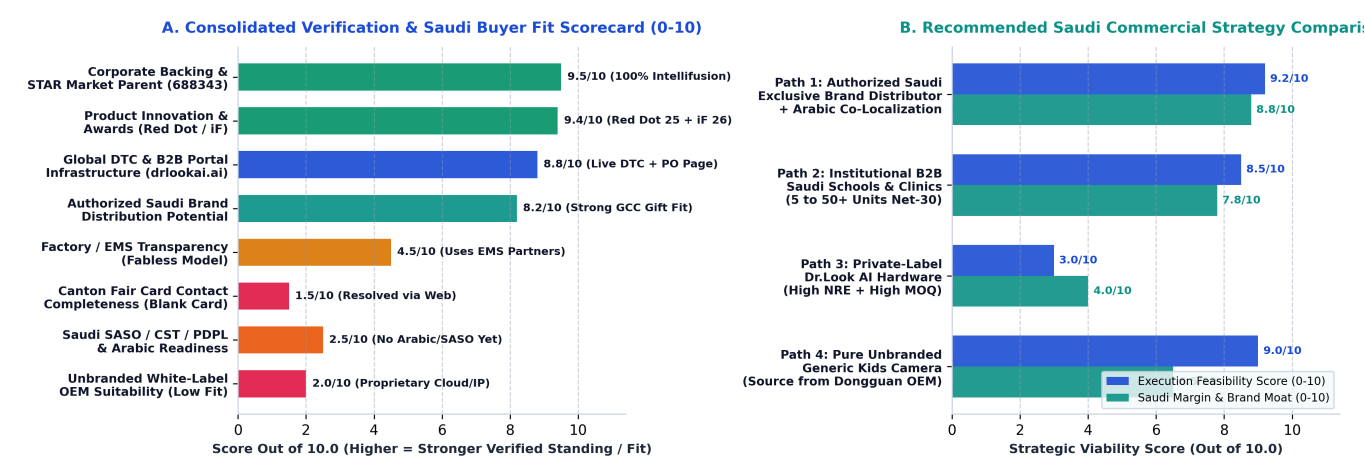


Figure 1: Consolidated Verification Scorecard across 8 due-diligence dimensions (Panel A) and Strategic Viability Comparison of the 4 Commercial Pathways for a Saudi Arabian Buyer (Panel B).

02 • Corporate Identity, Parent Unicorn Backing & Contact Matrix

Unlike anonymous Canton Fair trading booths, **Shenzhen Dr. LookAi Technology Co., Ltd.** has institutional-grade corporate backing documented in public Chinese stock exchange filings ([NetEase Finance](#); [Cailianshe](#); [36Kr PitchHub](#)). Its founding team consists of veteran AI hardware product leaders from **NetEase Youdao (网易有道)**, **Roobo**, and **Teeni.AI (听力熊)** who previously pioneered category-defining smart learning hardware in China.

Table 2A: Verified Three-Entity Corporate & Registry Profile

Corporate Field	PRC Operating Subsidiary (Brand & IP Creator)	Parent Company & Overseas Storefront Operator
Official Registered Name	深圳市噜咔博士科技有限公司 <i>Shenzhen Dr. LookAi Technology Co., Ltd.</i> (Also translated in filings as <i>Shenzhen Luka Dr. Technology Co., Ltd.</i> / <i>Shenzhen Dr. LookAi Technologies Co., Ltd.</i>)	1. Parent (100% Shareholder): 深圳云天励飞技术股份有限公司 <i>Shenzhen Intellifusion Technologies Co., Ltd.</i> (STAR Market: 688343.SH) 2. Overseas Storefront Operator: Dr.LOOK E-Commerce Limited (Hong Kong)
Establishment, Capital & Legal Rep	• Established: July 29, 2024 (Term to July 20, 2029) • Registered Capital: 10,000,000 RMB (10M RMB, 100% funded by Intellifusion) • Legal Representative (法定代表人): Cheng Bing (程冰) • Co-Founder & CEO: Yang Kun (杨坤 / KUN Y.)	• Intellifusion (688343.SH): Leading Chinese edge-AI chip & computer-vision unicorn; 2024 revenue surged >80% YoY (Cailianshe). • Regional Subsidiary: <i>Zhanjiang Dr. LookAi Technology Co., Ltd.</i> (湛江市噜咔博士科技有限公司, 500k RMB cap, Legal Rep: Cao Yan 曹妍, QCC).
Patents, Trademarks & Certifications	• Design Patents: CN310039277S (Photo Learning Machine, Tianyancha) + Knowledge Card Management Patent (Sohu Sept 2026) + Virtual Pet Feeding Patents (China Daily). • TE GRS Management Cert: Certipedia #9000043480. • ICP Filing: 粤ICP备2024312130号-3.	• International Trademarks (USPTO & EUIPO): Registered in Nice Classes 9 & 28 for 'Dr. Look Ai' (EUIPO #019354831, filed Apr 27, 2026, French Business Law), 'CAPATAG', 'CAPAPAD', and 'CAPALEAP'. • Global Awards: Red Dot Award 2025 & iF Design Award 2026.
Global Trade Show Track Record	• MWC Barcelona 2026: Hall 6, Stand 6H14 / 6C71 (14,000+ live demos across 3 days to visitors from 162 countries; MWC Directory). • IFA Berlin 2026 (Sept 4–8, 2026): Messe Berlin, Booth H5.2B-505 (IFA Exhibitor Profile; EQS News). • CES 2026 (Las Vegas), Canton Fair & China Toy Expo (CTE): Exhibited AI Learning Camera & Kalulu AI Pet Dog.	

Table 2B: Complete Verified Contact Directory (Solving the Blank Canton Fair Card)

Because the physical business card collected at the Canton Fair omitted a representative name, phone, and email, **never reply to unverified personal WeChat or WhatsApp messages claiming to represent Dr.Look AI** until cross-checked against the 9 official corporate routes below:

Department / Role	Verified Contact Person & Channel	Verified Source & Recommended Use
1. Global B2B / Institutional & Distributor Desk	Institutional & Reseller Team Email: hi@drlookai.ai Portal: drlookai.ai/pages/for-organizations	Primary Route for Saudi Distribution & 5–50+ Unit Quotes: Promises 1-business-day turnaround on bulk pricing, POs, and territory availability.

Department / Role	Verified Contact Person & Channel	Verified Source & Recommended Use
2. Domestic & Global Distributor Recruitment	Chen Gang (陈刚 — Distributor Head) Email: chen.gang@intellif.com	Published on drlookai.com/zh/contact under "成为经销商 (Become a Distributor)". Copy on all B2B emails!
3. Co-Founder & CEO (Executive Escalation)	Yang Kun (杨坤 / KUN Y. — CEO) Email: yang.kun1@intellif.com	Published on drlookai.com/zh/contact ; copy when proposing Saudi exclusive distribution or Arabic co-localization.
4. MWC Barcelona Official Exhibitor Contact	Liu Zhiqiang (刘志强) Email: liu.zhiqiang@intellif.com	Published in the official GSMA MWC Barcelona Exhibitor Directory for Shenzhen Dr.Lookai.
5. Marketing & Overseas Brand PR	Weng Xuwei: weng.xuwei@intellif.com Alice O. (Overseas PR): alice@drlookai.ai	Published on drlookai.com/zh/contact and EIN Presswire / IFA Announcements .
6. Customer Support & Parent Group Switchboard	Support: support@drlookai.ai / fb@drlookai.com Intellifusion HQ Phone: +86 755-2360-7360	Published on drlookai.ai/pages/contact and parent site (intellif.com). Call 0755-2360-7360 to verify bank details!

03 • Address Reconciliation & Entity Conflict Resolution

The four raw reports flagged a discrepancy between a **Longgang District address** found in trademark/QCC databases, a **Nanshan District address** on drlookai.com, a **Hong Kong entity** on drlookai.ai, and missing factory floor evidence. Table 3A reconciles every site and entity so your compliance team has complete clarity:

Table 3A: Complete Address & Facility Reconciliation Matrix

Site / Entity Type	Exact Verified Address / Jurisdiction	Operational Role & Verification Verdict
1. Official SAMR / AIC Registered Legal Domicile	Room 1703, Longnian Building, No. 29 Longcheng Avenue, Nanlian Community, Longgang Street, Longgang District, Shenzhen, Guangdong 518116 (深圳市龙岗区龙岗街道南联社区龙城大道29号龙年大厦1703)	VERIFIED LEGAL DOMICILE: Matches both 36Kr Corporate Registry and USPTO/Trademarkia filings (Postal Code 518116, truncated as 291703 in some trademark scrapes). Must appear on Chinese contracts.

Site / Entity Type	Exact Verified Address / Jurisdiction	Operational Role & Verification Verdict
2. Operational R&D & Executive Headquarters	Floors 14–15 & Floor 33, Block B, Building 10, Shenzhen Bay Eco-Technology Park, Yuehai Street, Nanshan District, Shenzhen, Guangdong (深圳市南山区粤海街道深圳湾科技生态园10栋B座14-15楼、33楼)	VERIFIED R&D & PARENT HQ: Published on drlookai.com/zh/contact (Hours: Mon–Fri 10:00–18:30 GMT+8). This Class-A tech tower is the headquarters of parent unicorn Intellifusion (688343.SH) . No assembly lines sit inside this office tower.
3. Overseas E-Commerce & Contracting Entity	Dr.LOOK E-Commerce Limited Jurisdiction: Hong Kong SAR (Named in drlookai.ai Terms of Service & Privacy Policy)	REQUIRES PARENT LETTER TO WIRE FUNDS: Operates the global DTC store (drlookai.ai) and issues international press releases. Before wiring B2B funds to this HK entity, obtain a stamped authorization letter from Shenzhen Dr. LookAi or Intellifusion.
4. Physical Hardware Manufacturing (EMS Plant)	Subcontracted Electronics Manufacturing Services (EMS) Partner(s) in Shenzhen / Dongguan / Pearl River Delta	FABLESS BRAND MODEL (MUST AUDIT EMS): As CEO Yang Kun confirmed to 36Kr , Dr.Look AI focuses its R&D on the <i>CapaStudio</i> AI Agent platform while leveraging tier-1 Guangdong supply-chain/EMS partners for PCB SMT and injection molding. Request the exact EMS factory name and ISO 9001 cert before bulk deposit.
5. Industrial Design & Unrelated Marketplace Exclusions	• inDare Design Strategy Ltd. & Shenzhen XIVO Design Co., Ltd. (Shenzhen) • Looki (looki.ai) & Unverified Alibaba Sellers	DO NOT CONFUSE: inDare and XIVO (iF Award) are external industrial design agencies hired by Dr.Look AI, not the seller. Also exclude looki.ai (a different wearable camera brand rated 2.7★ on Trustpilot) and any Alibaba trading company claiming to sell Dr.Look OEM stock.

04 • Complete Product Portfolio, CapaLeap Ecosystem & Technical Catalog

By cross-referencing the four uploaded reports with live product pages on [drlookai.ai](#), [drlookai.com](#), [Honor Choice](#), [China Daily](#), and the September 22, 2026 [CapaLeap Global Launch](#), we cataloged the supplier's complete **8-item hardware and software ecosystem** (illustrated in **Figure 2** and **Figure 3**):



Figure 2: Annotated Product Catalog Grid 1 — Core Hardware SKUs: (1) Dr.Look AI Cap Starter Bundle LK-LL01 (\$159.99/\$199), (2) Explorer Bundle with 85dB Headphones (\$179.99/\$299), (3) China Domestic Snap AI 3.4-inch 8MP Camera (599–799 RMB), and (4) Kids Open-Ear Bluetooth 6.0 Headphones (\$39.99/\$59).



Figure 3: Annotated Product Catalog Grid 2 — Companion Hardware & Software Suite: (5) 'Kalulu' (卡噜噜) Feedable AI Plush Pet Dog, (6) CapaLeap (卡灵) 3–18Yr Device Matrix (CapaCap, CapaSnap, CapaNote, CapaPrint), (7) 5-in-1 Interactive Learning Modes, and (8) CapaStudio Multi-LLM Cloud & Parent App.

Table 4A: Master Technical Comparison — Export "Dr.Look AI Cap (LK-LL01)" vs. Domestic "Snap AI" & Full Lineup

One of the most important findings of our audit is that **the international export camera (Dr . Look AI Cap / LK-LL01) and the Chinese domestic camera (Snap AI 拍学机) have different physical screen, camera, and battery specifications.** As a Saudi distributor, you should know both versions exist so you can specify which hardware revision you want:

SKU & Model Name	Verified Hardware Specifications	AI Software, Connectivity & Languages	Observed Retail Pricing & Certs
1. Dr.Look AI Cap — Starter Bundle (LK-LL01) drlookai.ai/products/cap	• Screen: 2.8-inch IPS Touch • Camera: 5MP Auto-Focus • Storage: 32GB ROM • Battery: 3.8V / 1600mAh Li-ion • Size/Wt: 115×72.6×20.8mm, 164g • Shell: Eco PC+ABS + Silicone	• 5-in-1 Modes: Snap & Translate, AI Explore, 5 AI Pals, Dino Care, Magic Brush (6 AI art styles) • Wireless: 2.4GHz Wi-Fi + Built-in 4G LTE Cat.1 (eSIM) (1st mo free) • Languages: EN, ES, FR, DE, PT (No Arabic yet)	• Sale Price: \$159.99 USD • List Price: \$199.00–\$259.00 • Awards/Claims: Red Dot 2025, iF 2026, COPPA, FCC, CPC
2. Dr.Look AI Cap — Explorer Bundle drlookai.ai/products/cap-explorer	• Includes Dr.Look AI Cap (LK-LL01) + Kids Open-Ear Bluetooth Headphones (LKHS01) + Wrist Strap + USB-C Cable • Colors: White, Pink, Green	• Identical 5-in-1 AI modes + private Bluetooth 6.0 audio for cars, flights, museums, and quiet study • Syncs with Dr.Look AI Parent App (iOS & Android)	• Sale Price: \$179.99 USD • List Price: \$229.00–\$299.00 • Rating: 4.6 / 5.0 ★ (150 verified site reviews)
3. China Domestic "Snap AI" Camera (噜咔博士拍学机) drlookai.com & Honor Choice	• Screen: Larger 3.4-inch IPS Low-Blue-Light Touch Screen • Camera: Higher 8MP Lens • Battery: Larger 3.7V / 2000mAh • Size/Wt: 121×70.5×31mm, 170g • Storage: 32GB or 64GB	• Dual-Band Wi-Fi: 2.4GHz + 5GHz Wi-Fi + 4G LTE Cat.1 SIM (Honor Choice includes 1-yr 60GB China data) • LLMs: IntelliFusion Nova (云天书), Alibaba Qwen (通义千问), DeepSeek, ByteDance Doubao, Baidu Ernie • Languages: Chinese + English	• China Retail: ¥599 – ¥649 RMB (32GB) (~\$84–\$91 USD) • 64GB Version: ¥799 RMB (~\$112 USD) (52Audio; SMZDM)
4. Kids Open-Ear BT Headphones (LKHS01) drlookai.ai/products/kids-headphones	• Design: Open-ear air conduction, 85dB volume limit, 19.5g titanium frame + food-grade silicone • Bluetooth: BT 6.0 + IPX4 splashproof	• Pairs with Dr.Look AI Cap, iPads, smartphones, and laptops; safe for children's eardrums during travel	• Sale Price: \$39.99 USD (\$59 list) • Verified Certs: FCC ID 2BU8L-LKHS01, CE-RED (EN 62368-1), EN 71-1/2/3, CPC, RoHS

SKU & Model Name	Verified Hardware Specifications	AI Software, Connectivity & Languages	Observed Retail Pricing & Certs
5. "Kalulu" (卡噜噜) Feedable AI Plush Pet Dog China Daily Feature	• Form Factor: Bionic plush dog with head/back tactile sensors, motorized wagging ears, and visual camera • Target Age: 5–12 years	• AI Life System: Virtual feeding, hunger/illness states, voiceprint owner recognition, emotional sensing, and parent WeChat mood/cognitive reports	• China Retail: ~¥499–¥699 RMB (~\$70–\$98 USD) • Status: Confirm English/export firmware availability reports
6. CapaLeap (卡灵) 3–18Yr Ecosystem (CapaCap, CapaSnap, CapaNote, CapaPrint) Sina Finance / 36Kr	• CapaCap (3–6y) & CapaSnap (5–9y): Next-gen AI cameras • CapaNote (6–16y): Handheld AI creation pad for books/apps/games • CapaPrint: Instant thermal/card printer • CapaTag / CapaPad: Smart accessories	• Powered by CapaStudio AI Agent Platform (Alibaba Cloud + Qwen) + CapaMemory (Silicon Memory long-term growth archive) + CapaGuard safety controls	• Announced Sept 22, 2026 at Alibaba Cloud Apsara Conference; opens CapaLeap Partner Program for global distributors & schools

05 • Visual Website Navigation Guide & Online Reputation Audit

To let you inspect every product page, B2B institutional form, Chinese executive contact, and award certificate firsthand, **Figure 4** maps out the four official web portals, their exact URLs, and which navigation tabs to click:



Figure 4: Step-by-Step Visual Website Navigation Guide showing exactly where to click and what corporate, technical, and B2B evidence to verify across drlookai.ai, drlookai.ai/pages/for-organizations, drlookai.com, and Red Dot / iF / EUIPO registries.

Reconciling Customer Reviews: Site Reviews (4.6★) vs. Trustpilot (3.8★) & Industry Returns

- On-Site Customer Reviews (drlookai.ai/products/cap-explorer — 4.6 / 5.0 ★ across 150 Reviews): Verified North American buyers praise the Apple-style unboxing, sturdy silicone/PC+ABS build, fast botanical/insect/object recognition ("gets 75%–85% right most of the time, identified a laceleaf maple and azalea blooming season" — verified buyer Jon A. & Hrp), and how the Snap → Listen → Quiz loop gets children aged 3–8 outdoors instead of scrolling tablets. Speech therapists (Russell Garretty on Trustpilot) also praise it for helping children with speech delays practice expressive vocabulary.
- Real Reviewer Caveats to Note: Buyers point out three honest limitations: (1) Internet Dependency: The camera requires active 2.4GHz Wi-Fi, a phone hotspot, or a paid 4G eSIM subscription (after the 1-month trial) for AI queries to work; (2) Speaker Volume Outdoors: The built-in speaker can be quiet in noisy parks or museums, making the Explorer Bundle with Open-Ear Headphones (\$179.99) much more practical; and (3) Trustpilot Sample (trustpilot.com/review/drlookai.ai — 3.8 / 5.0 ★ across 9 reviews): While product feedback is positive, a few early cross-border DTC buyers noted shipping delays (the company replied to 100% of negative reviews). Furthermore, Chinese state media (Banyuetan / Xinhua) notes that across the broader AI toy industry, return rates average 30%–40% when marketing overpromises—making pre-shipment testing and clear Arabic/English packaging essential.

06 • Saudi Arabia Unit Economics (USD & SAR) & SASO / CST / PDPL Roadmap

Because Dr.Look AI sells its 32GB Snap AI camera in China for ¥599–¥649 RMB (~\$84–\$91 USD retail, including China VAT and dealer margin) while selling the Dr. Look AI Cap in the US for \$159.99–\$179.99 USD, we can accurately triangulate its realistic B2B Distributor FOB Shenzhen Pricing (at MOQ 50–500 units). Figure 5 and Table 6A model your complete Saudi Arabian unit economics in both USD and Saudi Riyals (at 1 USD = 3.75 SAR), incorporating air/sea freight to Riyadh/Jeddah, Saudi ZATCA Customs Duty (5% under HS 8525.80 / 9503.00), 15% Saudi VAT, and SABER/CST amortization:

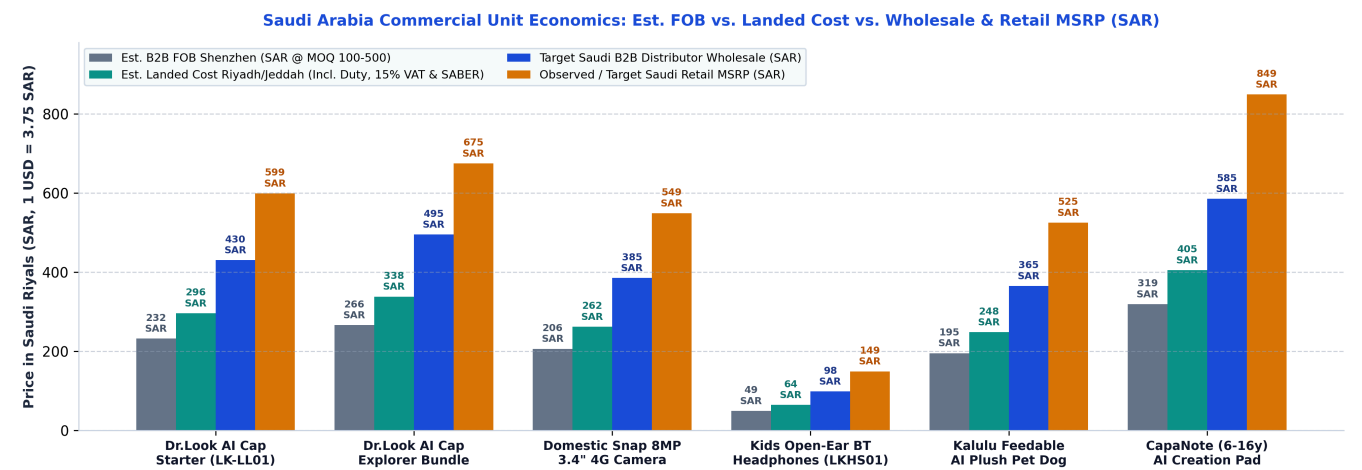


Figure 5: Estimated B2B FOB Shenzhen Price vs. Riyadh/Jeddah Landed Cost, Target Saudi B2B Wholesale Price (to Jarir, Extra, Virgin Megastore & International Schools), and Saudi E-Commerce Retail MSRP in Saudi Riyals (SAR).

Table 6A: Saudi Arabia Commercial Pricing, Landed Cost & Distributor Margin Model (USD & SAR)

Product SKU & Saudi HS Code	Observed Retail Price (US DTC vs. China Retail)	Est. B2B FOB Shenzhen (MOQ 100–500 pcs)	Est. KSA Landed Cost, B2B Wholesale & Saudi MSRP (SAR)
1. Dr.Look AI Cap — Starter (LK-LL01, 2.8", 5MP) HS: 8525.80.30 / 9503.00	\$159.99 Sale (\$199 List) (~600–746 SAR)	\$58.00 – \$66.00 USD (~218 – 248 SAR)	296 SAR Landed (\$79) 430 SAR Wholesale (31% Margin) 599 SAR Retail MSRP (51% Gross)
2. Dr.Look AI Cap — Explorer Bundle (Cam + Headphones) HS: 8525.80.30 + 8518.30	\$179.99 Sale (\$299 List) (~675–1,121 SAR)	\$67.00 – \$75.00 USD (~251 – 281 SAR)	338 SAR Landed (\$90) 495 SAR Wholesale (32% Margin) 675 SAR Retail MSRP (50% Gross)
3. Domestic Snap AI Camera (3.4" Screen, 8MP, 2000mAh) HS: 8525.80.30 / 9503.00	¥599–¥649 RMB (~\$84–\$91) (~315–341 SAR in China)	\$50.00 – \$58.00 USD (~188 – 218 SAR)	262 SAR Landed (\$70) 385 SAR Wholesale (32% Margin) 549 SAR Retail MSRP (52% Gross)
4. Kids Open-Ear BT 6.0 Headphones (LKHS01) HS: 8518.30.00	\$39.99 Sale (\$59 List) (~150–221 SAR)	\$11.50 – \$14.50 USD (~43 – 54 SAR)	64 SAR Landed (\$17) 98 SAR Wholesale (35% Margin) 149 SAR Retail MSRP (57% Gross)
5. "Kalulu" (卡噜噜) Feedable AI Plush Pet Dog HS: 9503.00.90 (Smart Toy)	~¥499–¥699 RMB (~260–365 SAR equiv.)	\$48.00 – \$56.00 USD (~180 – 210 SAR)	248 SAR Landed (\$66) 365 SAR Wholesale (32% Margin) 525 SAR Retail MSRP (53% Gross)
6. CapaNote (Ages 6–16) AI Creation Pad HS: 8471.30 / 9503.00	Est. \$229–\$279 USD (New Sept 2026 Launch)	\$78.00 – \$92.00 USD (~293 – 345 SAR)	405 SAR Landed (\$108) 585 SAR Wholesale (31% Margin) 849 SAR Retail MSRP (52% Gross)
7. CapaPrint Companion Printer + CapaTag / CapaPad Kit HS: 8443.32 / 9503.00	Est. \$69.99–\$89.99 USD (~262–337 SAR)	\$22.00 – \$28.00 USD (~83 – 105 SAR)	118 SAR Landed (\$31.5) 175 SAR Wholesale (33% Margin) 269 SAR Retail MSRP (56% Gross)

Table 6B: Saudi Arabia Regulatory, Telecom & Child Data Compliance Roadmap (SASO / CST / SDAIA)

Saudi Regulatory Pillar	Mandatory Authority & Standard	Actionable Requirement for KSA Import & How to Execute
1. CST Wireless & 4G LTE Cat.1 Type Approval CST / SASO 3114:2026 Guide	Mandatory Nov 1, 2026 • CST (formerly CITC) • SASO 3114:2026 (replaces GEN-002 on Oct 31, 2026)	Because LK-LL01 contains 2.4GHz Wi-Fi, Bluetooth, and 4G LTE Cat.1 (eSIM) , it requires CST Equipment Type Approval & Certificate of Conformity under the new SASO 3114:2026 ICT Technical Regulation. Furthermore, verify whether the built-in eSIM roams on STC, Mobily, and Zain in Saudi Arabia, or disable cellular and import a Wi-Fi-only SKU first to simplify CST clearance.
2. SASO SABER PCoC / SCoC & Gulf Toy Safety (G-Mark) KSA HS & SABER Guide	Mandatory for Customs • BD-131704-01 (GCC Toys) • EN 71-1/2/3 & IEC 62115 • IEC 62368-1 & UN38.3	If imported under Toy HS Code 9503.00, it requires a GC-Mark (Gulf Toy Technical Regulation) + EN 71 & IEC 62115 (Electric Toy Safety) + Arabic safety warnings. If imported under Smart Camera HS Code 8525.80.30, it requires SASO IECEE Recognition + SABER PCoC/SCoC . Note: Dr.Look AI already holds EN 71, CE-RED, FCC, and CPC on the headphones (2BU8L-LKHS01), which accelerates lab conversion.
3. SDAIA PDPL (Children's Data & Cloud Residency) SDAIA Official Portal & PDPL Guide	Saudi Data Law (PDPL) • Explicit Parental Consent • Cross-Border Data Transfer Guardrails	Under Saudi Arabia's Personal Data Protection Law (PDPL) enforced by SDAIA , voice and photo queries from children require explicit guardian consent and strict cross-border transfer safeguards. Dr.Look AI's policy of never collecting facial/biometric data (drlookai.com/zh/about), one-tap permanent deletion, and Alibaba Cloud partnership (which operates a Riyadh Cloud Region) makes local GCC cloud routing highly achievable.
4. Arabic LLM & UI Localization Strategy	Commercial Catalyst • Arabic Voice ASR/TTS • Arabic UI & Packaging	Right now, the device supports English, Spanish, French, German, and Portuguese —so you can immediately sell it in Saudi Arabia to international/bilingual schools, speech therapy clinics, and English-speaking expat/Saudi families . Simultaneously, because Dr.Look AI runs on Alibaba Cloud's Qwen (通义千问) and DeepSeek (both of which have world-class Arabic fluency), adding an Arabic voice/UI mode via OTA firmware update is a fast software task rather than a hardware redesign!

07 • Master 20-Question Supplier Interrogation Checklist & Pre-Payment Controls

Send the following **20 consolidated verification questions** (merging every question from the Risk & Compliance Report, Core Supplier Review, Extended Public-Source Review, and Opportunity Scan) to hi@drlookai.ai and support@drlookai.ai, copying **Chen Gang** (chen.gang@intellif.com) and **CEO Yang Kun** (yang.kun1@intellif.com):

1. Legal Seller, HK-PRC Chain & Blank Card (Q01–Q02)	Q01: Which exact legal entity signs international distribution contracts, issues commercial invoices, and receives USD wire payments—Shenzhen Dr. LookAi Technology Co., Ltd. (深圳市噜咔博士科技有限公司), parent Shenzhen Intellifusion Technologies Co., Ltd. (688343.SH), or Dr.LOOK E-Commerce Limited (Hong Kong)—and can you provide the business license and parent authorization letter? Q02: Who was the representative distributing the blank corporate card at the Canton Fair, and who is our designated Middle East / Saudi Arabia B2B account manager (full name, title, mobile/WeChat, and corporate email)?
2. Authorized Distribution vs. OEM/ODM & NRE (Q03–Q04)	Q03: Do you offer OEM/white-label hardware and app rebranding (and if so, at what MOQ and NRE fee), or do you prefer appointing an Authorized / Exclusive Distributor for Saudi Arabia and the GCC under the Dr.Look AI / CapaLeap brand? Q04: Under your B2B Organization & Distributor Program, what are the exact tiered FOB Shenzhen unit prices at 10–49, 50–199, 200–499, and 1,000+ units across all SKUs?
3. Export LK-LL01 vs. Domestic Snap & Kalulu (Q05–Q06)	Q05: Can Middle East distributors order both the 2.8-inch/5MP Dr. Look AI Cap (LK-LL01) and the larger 3.4-inch/8MP Snap AI Camera, and what is the wholesale price difference between them? Q06: Are the "Kalulu" (卡噜噜) Feedable AI Pet Dog and the new CapaLeap (CapaNote, CapaPrint) devices available with English/international firmware for export to Saudi Arabia?
4. EMS Factory Identity & ISO 9001 Audits (Q07–Q08)	Q07: Which contracted EMS factory in Shenzhen/Dongguan manufactures and assembles the LK-LL01 camera, and can you share its factory address and ISO 9001 / ICTI / BSCI audit reports? Q08: Will you permit our Guangdong engineering inspector (ChinaConnect247) to visit your Nanshan R&D HQ (Bldg 10B, Shenzhen Bay Eco-Tech Park) and conduct an on-site Pre-Shipment AQL inspection at the EMS assembly warehouse?
5. Arabic Localization Roadmap & Co-Development (Q09–Q10)	Q09: Since your CapaStudio platform runs on Alibaba Cloud Qwen and DeepSeek (which natively support Arabic), what is your timeline and NRE/MOQ requirement to enable Arabic speech recognition (ASR/TTS), Arabic UI, and GCC cultural guardrails via OTA update? Q10: Can you supply bilingual Arabic/English retail box sleeves, user manuals, and safety warning labels required by Saudi customs?
6. SASO SABER, CST 3114 & Lab Test Reports (Q11–Q12)	Q11: Can you share the full accredited laboratory test reports for the LK-LL01 camera—specifically CE-RED, FCC ID, EN 71-1/2/3, IEC 62115 (electric toy safety), IEC 62368-1, and UN38.3 battery transport reports—so we can convert them into Saudi SASO SABER and CST (SASO 3114:2026) approvals? Q12: Have you already shipped any units to the UAE, Saudi Arabia, or Qatar, and do you hold any existing GCC G-Mark or SABER certificates?

Audit Focus Area	Exact Questions to Ask Shenzhen Dr. LookAi Technology Co., Ltd. (Q01–Q20)
7. Saudi 4G eSIM Roaming & Cloud Residency (Q13–Q14)	Q13: How does the built-in 4G LTE Cat.1 eSIM connect in Saudi Arabia—does it roam on STC, Mobily, or Zain, what is the monthly subscription price after Month 1, and can we order a Wi-Fi-only firmware configuration to bypass cellular carrier restrictions? Q14: Where are the overseas cloud servers for drlookai.ai hosted (AWS US/EU or Alibaba Cloud Singapore/Riyadh), what is the round-trip AI response latency in Riyadh, and are there any per-unit recurring cloud token costs for distributors?
8. SDAIA PDPL Child Privacy & App Store Availability (Q15–Q16)	Q15: Which foundation models (Qwen, DeepSeek, Doubao, ChatGPT) process overseas children's photos and voice queries, and can you provide a data-flow architecture sheet confirming compliance with COPPA, GDPR, and Saudi SDAIA PDPL? Q16: Is the Dr.Look AI Parent App live and downloadable in the Saudi Arabian Apple App Store and Google Play Store?
9. Substantiation of Technical Claims & Samples (Q17–Q18)	Q17: Can you share internal test documentation substantiating the 99.9% recognition accuracy across 3M+ species / 4,800 categories and the TE GRS Certipedia #9000043480 scope? Q18: Can we order 2–3 evaluation samples (1 LK-LL01 Explorer Bundle, 1 domestic Snap 8MP, 1 Kalulu Pet Dog) delivered via SF Express to our Shenzhen inspection hub within 5 days?
10. Warranty, DOA Spares & 30/70 Payment Terms (Q19–Q20)	Q19: For Saudi B2B wholesale orders, how do you handle the 1-year warranty—will you include 2%–3% free DOA spare units per shipment so we can replace defective units locally in Riyadh without cross-border return shipping? Q20: Will you accept 30% deposit and 70% balance upon passing our on-site Pre-Shipment AQL Inspection in Shenzhen under a bilingual contract?

Pre-Payment Security Protocol: Do Not Wire a Deposit Yet

CRITICAL PAYMENT RULE: Never wire funds until (1) you independently call Intellifusion's Shenzhen HQ switchboard (+86 755-2360-7360) or receive a reply from @intellif.com / @drlookai.ai confirming your sales representative's identity; (2) if the Proforma Invoice names **Dr.LOOK E-Commerce Limited (Hong Kong)** as the beneficiary, you obtain a **stamped parent-company authorization letter (公章) from 深圳市噜咔博士科技有限公司 or 深圳云天励飞技术股份有限公司** confirming that the HK company is their wholly owned treasury vehicle; and (3) you bench-test a physical sample in Saudi Arabia (or at our Shenzhen hub) to verify Wi-Fi/hotspot AI speed and English/Arabic roadmap readiness.

08 • ChinaConnect247 On-the-Ground Execution & 2x-Markup Service Menu

Because **Shenzhen Dr. LookAi Technology Co., Ltd.** is headquartered right in **Shenzhen (Nanshan & Longgang Districts)**, our bilingual Guangdong team can reach their office and partner EMS plants within 45 minutes. Every service in **Figure 6** and **Table 8A** is executed physically on the ground in China by a real human specialist:

- **Stage 1 — Pre-Sample Corporate, HK-PRC Entity & Distributor Term Gate (Days 1–5):** Our Shenzhen investigator verifies the SAMR/AIC registry (深圳市噜咔博士科技有限公司), confirms the legal tie between the PRC company, parent Intellifusion (688343.SH), and Dr.LOOK E-Commerce Limited (HK), and locks in B2B distributor pricing with chen.gang@intellif.com and hi@drlookai.ai.
- **Stage 2 — Shenzhen Sample Bench-Test & Competing OEM Factory Comparison (Days 6–15):** Our hardware engineer bench-tests both the Dr.Look AI Cap (LK-LL01) and a competing white-label AI camera from Dongguan (Jintaiyi KC008) side-by-side at our Guangdong hub—testing object recognition accuracy, app pairing, battery drain, and drop durability before air-couriering your Golden Samples to Riyadh/Jeddah.
- **Stage 3 — On-Site Nanshan HQ & EMS Audit, Arabic/SABER Setup & Pre-Shipment AQL:** Our auditor visits Bldg 10B in Shenzhen Bay Eco-Tech Park and the partner EMS factory, structures a bilingual distribution/OEM contract, coordinates SASO SABER / CST (SASO 3114:2026) lab testing, and inspects 80%+ packed goods before you release the 70% balance.

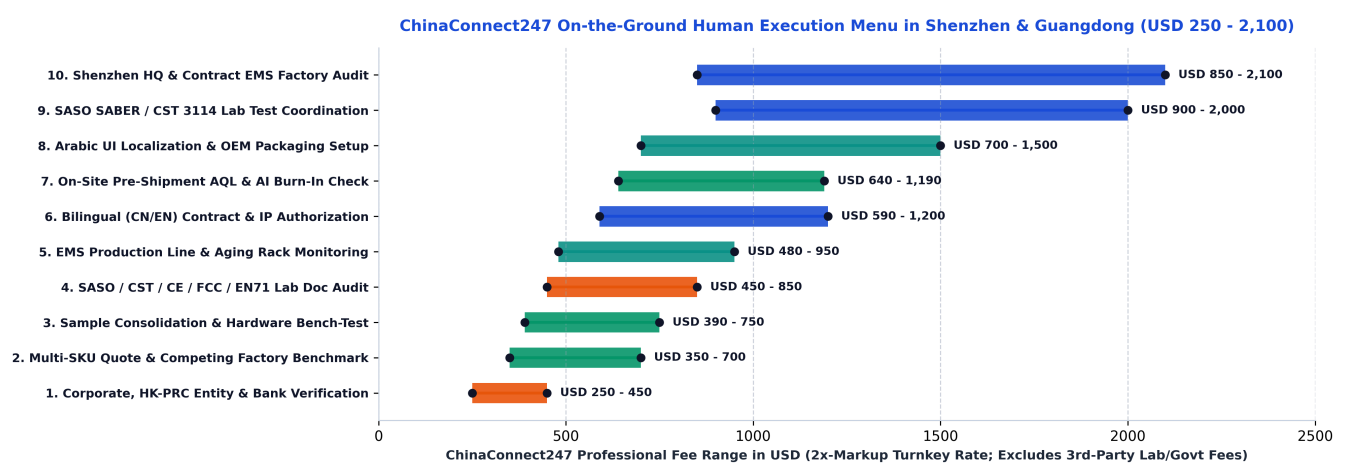


Figure 6: ChinaConnect247 Managed Sourcing & On-the-Ground Execution Menu in USD (\$250–\$2,100 USD per service; \$1,980–\$6,600 USD Core Turnkey Range). Third-party laboratory testing, Saudi SASO/SABER/CST government fees, freight, and supplier sample charges are separate.

Table 8A: ChinaConnect247 Human-in-the-Loop Execution Menu in Shenzhen & Guangdong

Service & Fee Range (USD)	What You Can Do Yourself (DIY Path)	What Our Human Specialist Physically Does on the Ground in China
1. Corporate, HK-PRC Chain & Bank Verification \$250 – \$450 USD • Recommended	Email hi@drlookai.ai and chen.gang@intellif.com for the business license and HK-PRC relationship proof.	A bilingual investigator in Shenzhen pulls live SAMR/AIC filings for 深圳市噜咔博士科技有限公司 (Legal Rep Cheng Bing, 10M RMB capital), calls parent Intellifusion (0755-2360-7360), verifies the red corporate chop (公章) on live video, and confirms whether USD payments go to Shenzhen or HK (Dr.LOOK E-Commerce Ltd.).

Service & Fee Range (USD)	What You Can Do Yourself (DIY Path)	What Our Human Specialist Physically Does on the Ground in China
2. Multi-SKU Quote & Competing OEM Benchmark \$350 – \$700 USD • <i>Recommended</i>	Submit the online B2B form on drlookai.ai/pages/for-organizations-for-50-unit-pricing .	A bilingual sourcing engineer speaks directly in Mandarin with Dr.Look AI's Shenzhen B2B desk (chen.gang@intellif.com) to negotiate distributor pricing on LK-LL01, Snap 8MP, and Kalulu Pet Dog, while simultaneously collecting 2–3 true white-label OEM quotes from Dongguan/Shenzhen AI camera factories (e.g., Jintaiyi KC008).
3. Sample Consolidation & Hardware Bench-Testing \$390 – \$750 USD • <i>Recommended</i>	Buy a retail sample online at \$179.99 USD and ship it directly to Saudi Arabia.	Our hardware technician receives sample units of Dr.Look AI Cap, Snap 8MP, Kalulu Pet Dog, and a competing OEM camera at our Guangdong hub, tests AI recognition latency, speaker volume, 85dB headphones, and Wi-Fi hotspot stability, seals a Golden Sample in China, and air-couriers your set to Saudi Arabia.
4. SASO / CST / CE / FCC / EN 71 Lab Doc Verification \$450 – \$850 USD • <i>Recommended</i>	Ask the supplier for CE, FCC, EN 71, CPC, and UN38.3 battery test reports.	An RF & toy-safety compliance specialist collects the raw CE-RED, FCC (2BU8L -LKHS01 & camera ID), EN 71-1/2/3, IEC 62115, and UN38.3 reports, calls the issuing Shenzhen lab (SGS/TÜV/Intertek) to verify authenticity against forgery, and maps the exact gap for Saudi SASO SABER and CST (SASO 3114:2026) .
5. EMS Production Line & Aging Monitoring \$480 – \$950 USD • <i>Optional</i>	Ask the account manager for weekly assembly photos during your bulk order.	A production coordinator visits the contracted Shenzhen/Dongguan EMS factory during production, tracks camera sensor, screen, and battery procurement, verifies 100% aging/burn-in testing on the line, and prevents schedule slippage.
6. Bilingual (CN/EN) Contract & IP Authorization \$590 – \$1,200 USD • <i>Recommended</i>	Sign the supplier's standard English Proforma Invoice or distributor agreement.	Our commercial & legal specialist drafts a Chinese-court-enforceable bilingual (CN/EN) Distribution or OEM Agreement stamped with the official red chop (公章), locking in Saudi territory rights, 30/70 inspection-gated payment milestones, 2%–3% free DOA warranty spares, and IP indemnity.
7. On-Site Pre-Shipment AQL & AI Burn-In Inspection \$640 – \$1,190 USD • <i>Recommended</i>	Request pre-shipment video clips from the warehouse before wiring the 70% balance.	A full-time electronics QC engineer travels physically to the Shenzhen/Dongguan warehouse when 80%+ of cartons are packed, inspects workmanship under ISO 2859-1 (AQL II), verifies Arabic/English warning labels and UK/Saudi Type-G power adapters, and tests live Wi-Fi AI object recognition and app pairing.

Service & Fee Range (USD)	What You Can Do Yourself (DIY Path)	What Our Human Specialist Physically Does on the Ground in China
8. Arabic Localization & Custom Packaging Setup \$700 – \$1,500 USD • <i>Optional</i>	Send Arabic translation files to the supplier and review PDF box dielines remotely.	A project manager in Shenzhen coordinates directly with Dr.Look AI's CapaStudio software engineers on Arabic ASR/TTS prompt tuning and GCC cultural guardrails, while inspecting physical printed proofs of your bilingual Arabic/English gift box and manual at the printing plant.
9. SASO SABER & CST 3114 Lab Testing Coordination \$900 – \$2,000 USD • <i>If Needed</i>	Hire a Saudi conformity body directly and coordinate sample shipping from China.	Our compliance engineer compiles the technical construction file, hand-delivers camera and headphone samples to an SASO/CST-accredited lab in Shenzhen/Guangzhou (SGS, TÜV, Intertek, Nemko), and coordinates any RF/safety adjustments to secure your SABER PCoC/SCoC and CST Type Approval .
10. On-Site Shenzhen Nanshan HQ & EMS Factory Audit \$850 – \$2,100 USD • <i>Recommended</i>	Request a 15-minute Zoom video tour of the Shenzhen office.	A senior bilingual auditor visits both the operational R&D HQ at Floors 14–15 & 33, Block B, Bldg 10, Shenzhen Bay Eco-Tech Park, Nanshan and the contracted EMS manufacturing plant in person—inspecting original licenses, SMT lines, QC labs, and delivering a timestamped photo/video audit report.

09 • Global Marketplace & Competitor Intelligence (Amazon, Shopify, AliExpress/Temu, Alibaba & Made-in-China)

Direct Answer — Is This Product Already Being Sold Around the World? YES, 100%. AI-powered children's learning cameras, screen-smart AI companions, and digital kids' cameras are actively sold worldwide across **Amazon (US, UK, EU, UAE, Saudi Arabia), Walmart, Best Buy, independent Shopify stores (drlookai.ai, myfirst.tech), TikTok Shop, AliExpress/Temu, Alibaba, and Made-in-China:**

- **Dr.Look AI's Own Global Footprint:** Following its domestic China launch in December 2024 (where it delivered **220,000+ units** across JD.com, Tmall, [Honor Choice](#), and 1,000+ offline stores), Dr.Look AI launched in North America in June 2026 on [drlookai.ai \(Shopify\)](#), **Amazon US, and TikTok Shop** ([EIN Presswire](#)), followed by its European debut at [IFA Berlin 2026](#).
- **Three Distinct Competitor Tiers You Must Understand Before Buying:** As shown in **Figure 7**, global competitors split into three clear tiers: **(1) True Multimodal Vision-LLM Learning Cameras (\$159–\$180 Retail / \$50–\$66 B2B FOB)** led by *Dr.Look AI Cap* and B2B challenger *Dongguan Jintaiyi KC008*; **(2) Traditional Kids Digital/Print Cameras & AI Bots (\$48–\$299 on Amazon)** like *myFirst Camera 50*, *VTech KidiZoom*, *Miko 3*, and *Toniebox/Yoto*; and **(3) Cheap Toy Cameras (\$5.99–\$23 on AliExpress/Temu/Alibaba)** that only shoot low-res photos/thermal prints and have **zero AI object recognition**.

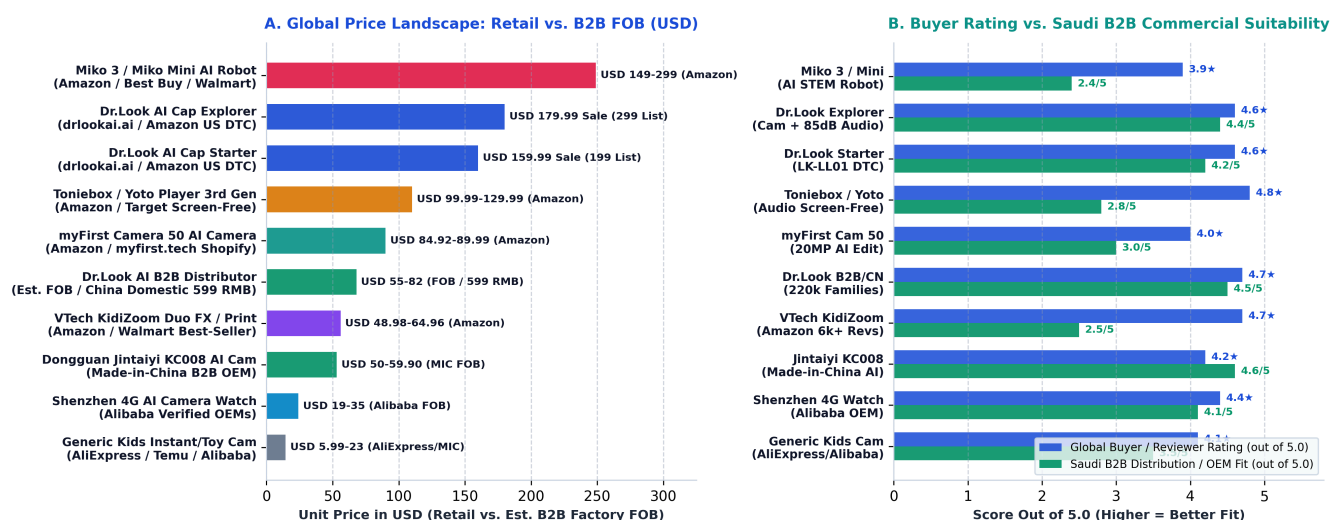


Figure 7: Global Marketplace Price Benchmark (Retail vs. B2B Factory FOB in USD, Panel A) and Head-to-Head Buyer Rating vs. Saudi B2B Commercial Suitability (Panel B) across Amazon, Best Buy, Walmart, Shopify, AliExpress/Temu, Alibaba, and Made-in-China.

Table 9A: Global Retail & Consumer Competitors (Amazon, Best Buy, Walmart, Shopify, AliExpress / Temu)

Brand, Model & Marketplace Link	Core Tech & Target Age	Verified Retail Price & Rating	Real Customer Reviews: Pros, Cons & Comparison to Dr.Look AI
1. Dr.Look AI Cap (Starter & Explorer Bundles) Official Shopify Store Trustpilot Reviews Amazon US & TikTok Shop	Multimodal Vision-LLM Camera (LK-LL01) - Ages 3–10 2.8" Touch, 5MP - Wi-Fi + 4G Cat.1 5-in-1 AI Modes	\$159.99 Starter \$179.99 Explorer (\$199–\$299 List) 4.6/5 ★ (150 site) 3.8/5 ★ (Trustpilot)	Pros: Only award-winning (Red Dot 2025, iF 2026) camera-first LLM gadget that identifies 3M+ real-world plants, bugs & landmarks aloud and generates stories, quizzes & AI art (Magic Brush) with zero open browser or ads. Cons: Requires Wi-Fi or 4G connection for AI features; speaker is quiet in loud parks without the included 85dB headphones; no Arabic UI yet.
2. myFirst Camera 50 (Singapore / Global) myFirst Official Shopify TechRadar Review DigitalCameraWorld	20MP Kids Camera with AI Video Curation - Ages 5–12 - Rear 20MP + Selfie 4-inch IPS Screen - Wi-Fi + myFirst Circle	\$84.92 – \$89.99 USD (Amazon / myFirst) Was £99.90 UK Rating: 4.0 / 5.0 ★ (Mother&Baby)	Pros (Tom's Guide): Superior 20MP photo & 1080p/30fps video quality; built-in ring light; "AI-assisted curation" auto-edits video diaries with music. Cons (DigitalCameraWorld): Does NOT have AI object recognition or conversational Q&A—its "AI" only stitches video clips together; reviewers criticized the complex UI and social-feed focus.

Brand, Model & Marketplace Link	Core Tech & Target Age	Verified Retail Price & Rating	Real Customer Reviews: Pros, Cons & Comparison to Dr.Look AI
3. VTech KidiZoom Duo FX & PrintCam • TechRadar Review • DigitalCameraWorld • Walmart Reviews	Traditional Dual-Lens Toy Camera (No AI) • Ages 3–9 • 2.4" Screen, 8MP • AA Batteries, Offline	\$48.98 – \$64.96 USD (Amazon / Walmart) PrintCam: \$59.99 Rating: 4.7 / 5.0 ★ (6,000+ Amazon revs)	Pros (Mother&Baby): #1 volume seller on Amazon (6,000+ reviews); virtually indestructible rubberized shell; 100% offline. Cons (SilentPeakPhoto & TechRadar): Zero AI, zero object recognition, and zero educational Q&A; terrible 320×240 video quality; reviewers hate that kids just sit still playing the built-in arcade games instead of exploring.
4. Miko 3 & Miko Mini AI Robots • Miko Official Store • Best Buy Listing • AIToys UK Review	Desktop / Wheeled AI Companion Robot • Ages 5–10 • Wide-Angle Cam • Conversational AI	\$149 (Mini) – \$299 (Miko 3) + Miko Max Sub Rating: 3.9–4.5 ★ (Walmart / Best Buy)	Pros (Dr.Look AI Benchmark): Expressive wheeled robot with Disney/Paramount content and interactive STEAM games; widely sold in Virgin Megastore / Jarir. Cons (Reddit r/ArtificialIntelligence): Heavy indoor tabletop robot (cannot fit in a child's pocket on outdoor walks); rapid battery drain; aggressive recurring subscription paywalls (Miko Max).
5. Toniebox & Yoto Player (3rd Gen) • TheEveryMom 2026 • MadeForMums Review	Screen-Free Audio Story Players • Ages 3–12 • Figurines / NFC Cards	\$99.99 – \$129.99 USD + \$10–\$18 per card/figurine Rating: 4.8 / 5.0 ★	Pros (Danielle Moss): Gold standard for bedtime audiobooks and podcasts with zero screen time. Cons: Purely passive audio playback—no camera, no visual exploration, no interactive AI Q&A, and expensive physical story cards (\$15+ each).
6. Generic Budget Kids Cameras (Hangrui, HiMont, Gisotu) • Mother&Baby Guide • 2026 YouTube Test	Basic CMOS Toy / Thermal Print Cameras • Ages 3–10 • 2.0" IPS Screen	\$17.53 – \$23.99 USD (Amazon / AliExpress / Temu) Rating: 4.1–4.5 ★	Pros: Cheap impulse birthday gifts (\$17.53 for Hangrui; \$23.99 for HiMont Instant Print). Cons: Commodity plastic toys with interpolated "48MP" sensors (<2MP real), zero Wi-Fi/4G, and zero AI learning capabilities.

Table 9B: Direct B2B Chinese Factory Competitors (Alibaba & Made-in-China) vs. Dr.Look AI

Because your original goal was to find an interesting product to sell online in Saudi Arabia—either under an authorized brand or under your own private label—we searched **Alibaba and Made-in-China** for direct Chinese OEM factories producing AI learning cameras and smart kids' hardware:

Chinese B2B Supplier & Verified Link	Core Product & Hardware Specs	Verified B2B FOB Price & MOQ	Strengths vs. Limitations Compared to Shenzhen Dr. LookAi
1. Shenzhen Dr. LookAi Technology Co., Ltd. (嚕咩博士 / CapaLeap) • drlookai.ai B2B Portal • drlookai.com	Dr.Look AI Cap (LK-LL01, 2.8"/5MP) & Snap (3.4"/8MP) + Kalulu AI Pet Dog + 85dB Headphones	\$159.99–\$179.99 (1-pc Sample) Est. \$50–\$75 FOB (B2B Wholesale Tiers: 5–9, 10–49, 50+ units)	Why It Wins on Brand & AI Software: Backed by STAR Market AI chip unicorn Intellifusion (688343.SH) ; Red Dot 2025 & iF 2026 winner; 220,000+ families proven; deeply integrated 5-in-1 child-safe CapaStudio AI platform + polished iOS/Android Parent App. Limitation: Focuses on authorized brand distribution rather than low-MOQ unbranded white-labeling.
2. Dongguan Jintaiyi Electronics Co., Ltd. (Kingtop Group) • Made-in-China KC008 AI Learning Camera • Alibaba Company Profile	Model KC008 — K-12 Kids AI Learning Camera (Ages 3–18) Real-time AI object snap-and-learn, electronic viewfinder, 7–10X zoom	• 2–49 pcs: \$59.90 FOB • 50–99 pcs: \$55.00 FOB • 100–499 pcs: \$53.00 FOB • 500+ pcs: \$50.00 FOB	Why It Wins for Private-Label OEM Buyers (4.6/5 OEM Fit): Established Dongguan OEM/ODM factory (Kingtop) that explicitly offers white-label OEM customization starting at 2 to 500+ pieces (\$50.00–\$59.90 FOB) for an AI snap-and-learn kids camera! Limitation vs. Dr.Look AI: Generic industrial design (no Red Dot/iF awards) and less mature parent-app ecosystem than Dr.Look AI.
3. Guangdong Qunyu Interactive Tech (群宇互动) & BubblePal (跃然创新) • Beijing Daily / Xinhua AI Toy Industry Report	B2B LLM AI Toy Modules (Motutu 摩突突) & AI Plush Companions (BubblePal)	\$12.00 – \$28.00 FOB (MOQ 200–1,000 pcs in Shantou Chenghai / Shenzhen)	Strengths: Guangdong Qunyu supplies turnkey B2B LLM voice/motion modules for Shantou Chenghai toy factories (10+ designs ready for private-label OEM); BubblePal sold 300,000+ clip-on AI plush pendants. Limitation vs. Dr.Look AI: Voice-only AI companions—no camera or visual object recognition.
4. Shenzhen 4G AI Camera Smartwatch OEMs (YQT, Kingstar, Cheertone) • Alibaba 2026 Kids Camera Watch Guide	4G LTE Dual-Camera Kids AI Smartwatches (Android 8.1, GPS, Video Call & AI Voice)	\$11.30 – \$34.98 USD FOB (MOQ 1–10 pcs) 18–21 Yr Verified Alibaba Factories	Strengths: 18 to 21-year Verified Shenzhen OEM factories offering rotatable 5MP dual cameras, 4G LTE, GPS SOS tracking, and full OEM private-labeling at \$19–\$35 FOB. Limitation vs. Dr.Look AI: Wristwatch form factor rather than a dedicated handheld photo-learning encyclopedia camera.

Chinese B2B Supplier & Verified Link	Core Product & Hardware Specs	Verified B2B FOB Price & MOQ	Strengths vs. Limitations Compared to Shenzhen Dr. LookAi
5. Shenzhen Hosoe & Generic Kids Camera Factories • Made-in-China Hosoe • Alibaba M9 Camera	1080P / 1920P Silicone Toy Cameras & Thermal Instant Print Cameras (M9, A3s, W9)	\$4.30 – \$20.50 USD FOB (MOQ 20–100 pcs)	Strengths: Ultra-low BOM cost (\$4.30–\$20.50 FOB); easy custom logo printing on silicone shells. Limitation vs. Dr.Look AI: Commodity offline toys with zero AI ; heavily saturated on Noon and Amazon.sa with razor-thin margins.

Head-to-Head Verdict: "Which One Is Best?" (By Saudi Buyer Strategy)

Saudi Buyer Goal / Scenario	Winner & Runner-Up	Why It Wins & Exact Next Step to Execute
1. Best for Launching a Premium Branded EdTech / Gift Line in Saudi Arabia (Jarir, Extra, Virgin, Schools & E-Commerce)	WINNER: Shenzhen Dr. LookAi (Dr. Look AI Cap & Snap 8MP) Runner-Up: myFirst Camera 50	Why Dr.Look AI Wins (4.5/5 Saudi Brand Fit): Backed by listed unicorn Intellifusion (688343.SH), Red Dot & iF Award prestige, 220,000+ units proven, and zero direct AI learning-camera competition in Saudi Arabia today. Negotiate Authorized / Exclusive Saudi Distribution via hi@drlookai.ai & chen.gang@intellif.com (starting with a 10–50 unit pilot for international schools and premium online gifting) while co-developing an Arabic OTA update.
2. Best for Selling Under Your Own Private-Label Brand (White-Label OEM) in Saudi Arabia	WINNER: Dongguan Jintaiyi Electronics (Model KC008 on Made-in-China) Runner-Up: Shenzhen Kingstar / YQT 4G AI Watch	Why Dongguan Jintaiyi KC008 Wins (4.6/5 OEM Fit): Because Dr.Look AI protects its own brand IP, if you strictly want your own Saudi brand printed on an AI snap-and-learn camera , source the Dongguan Jintaiyi KC008 (\$50.00–\$59.90 FOB, MOQ 2–500 pcs) . Better yet: let ChinaConnect247 order 1 sample from Dr.Look AI and 1 sample from Dongguan Jintaiyi and test both side-by-side at our Guangdong hub!
3. Best Offline Screen-Free Audio Gift Benchmark	WINNER: Yoto Player (3rd Gen) & Toniebox (\$99.99–\$129.99)	Why They Win for Audio Only: Yoto and Toniebox are the highest-rated (4.8★) screen-free audio players globally, proving parents will gladly pay \$100–\$180+ for child-safe hardware that replaces iPads.
4. Best Low-Cost Impulse Toy Camera (\$15–\$25 Retail)	WINNER: VTech KidiZoom (\$48.98) & Shenzhen Hosoe / M9 Instant Print (\$11–\$20 FOB)	Why They Win for Budget Volume Only: If you want a cheap offline toy camera with zero cloud/AI costs and simpler SASO toy clearance, source a thermal instant-print camera (Alibaba M9) at \$11–\$19 FOB.

10 • Complete Verified Public Source Register (01–52)

Every corporate registry record, patent filing, product price, global competitor benchmark, customer review, and Saudi regulatory standard in this Master Dossier is grounded in the 52 verified clickable sources below:

Evidence Category	Verified Clickable Source Links
Official Dr.Look AI & CapaLeap Portals (01–12)	01. Dr.Look AI Cap Starter Product Page (\$159.99/\$199) • 02. Dr.Look AI Cap Explorer Bundle Page (\$179.99/\$299, 150 Reviews) • 03. Dr.Look AI Kids Open-Ear Headphones Page (\$39.99, FCC 2BU8L-LKHS01) • 04. Dr.Look AI B2B / Institutional & Distributor Portal (5 to 50+ Units) • 05. Dr.Look AI Official FAQs • 06. Dr.Look AI About Us • 07. Dr.Look AI Contact Page (support@drlookai.ai) • 08. Dr.Look AI Terms of Service (Dr.LOOK E-Commerce Limited HK) • 09. Dr.Look AI Privacy Policy • 10. Dr.Look AI Payment Policy • 11. Official CapaLeap 3–18Yr Ecosystem Launch (Sept 22, 2026) • 12. Dr.Look AI 2026 AI Toys Benchmark Blog
Chinese Domestic Portals, Registries & Patents (13–24)	13. Domestic Portal: 噜味博士官网 (drlookai.com) • 14. Domestic Snap AI Camera Specs (3.4" Screen, 8MP, 2000mAh) • 15. Domestic Contact Page (Nanshan HQ & @intellif.com Emails) • 16. Domestic About & Biometric Privacy Policy • 17. 36Kr Registry Profile (10M RMB Cap, Legal Rep Cheng Bing, Longgang Address) • 18. NetEase / Tianyancha: Intellifusion (688343) Establishes Dr.LookAi (100%) • 19. Cailianshe: Intellifusion 2024 Annual Growth & Consumer AI Hardware • 20. Tianyancha Patent CN310039277S (Photo Learning Machine) • 21. Sohu: Knowledge Card Management Patent (Sept 2026) • 22. QCC: Zhanjiang Dr.LookAi Subsidiary • 23. Sina Finance / 36Kr: 220,000 Families Delivered & CapaLeap Strategy • 24. 36Kr Deep-Dive Interview with CEO Yang Kun
Awards, Trade Shows, Media & China Pricing (25–38)	25. Red Dot Design Award 2025 Winner (#79927, with inDare) • 26. iF Design Award 2026 Winner (#767299, LK-LL01 with XIVO) • 27. MWC Barcelona Official Exhibitor Profile (Hall 6 Stand 6H14) • 28. IFA Berlin Official Exhibitor Profile (Booth H5.2B-505) • 29. EQS Corporate News: IFA Berlin 2026 Showcase • 30. PR Newswire UK: IFA 2026 Release • 31. EIN Presswire: Amazon, TikTok Shop & US Launch • 32. EUIPO Trademark #019354831 (Dr. Look Ai, Classes 9 & 28) • 33. Trustpilot Official Review Page (3.8/5★) • 34. Honor Choice (荣耀亲选) Official Co-Branded Product Page • 35. China Daily: Launch of 'Kalulu' (卡噜噜) Feedable AI Pet Dog • 36. 52Audio: China Launch Pricing (¥649 32GB / ¥799 64GB) • 37. SMZDM Product Wiki (¥599 JD.com Price) • 38. Duozhi EdTech: DeepSeek & Doubao Integration
Global Competitors, Saudi Authorities & ChinaConnect247 (39–52)	39. myFirst Camera 50 Official Shopify (\$89.99) • 40. DigitalCameraWorld: myFirst Camera 50 Review • 41. TechRadar: VTech KidiZoom Duo FX Review (\$55) • 42. Mother&Baby: 13 Best Kids Cameras Tested (2026) • 43. Miko 3 AI Robot Official Page (\$299) • 44. AIToys UK: Miko 3 vs. Miko Mini Review (2026) • 45. TheEveryMom: Toniebox vs. Yoto Player Review (Oct 2026) • 46. Made-in-China: Dongguan Jintaiyi KC008 AI Learning Camera (\$50–\$59.90 FOB) • 47. Alibaba: 2026 4G Dual-Camera Kids Smartwatch OEMs (\$19–\$35 FOB) • 48. Beijing Daily: Guangdong Qunyu & BubblePal AI Toy Supply Chain • 49. Saudi CST Type Approval & SASO 3114:2026 Guide • 50. Saudi Arabia Smart Camera HS Codes & SABER Guide • 51. Saudi Data & AI Authority (SDAIA) — PDPL Portal • 52. ChinaConnect247 Managed Services

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